

# Marketwatch Report

## Q3-2016

A FREE RESEARCH TOOL FROM  
MIDWEST REAL ESTATE DATA LLC



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# Marketwatch Report

## Q3-2016



## All Counties Overview

|            | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Days on Market |           | Closed Sales |            |
|------------|--------------------|-----------|----------------------------|----------|----------------|-----------|--------------|------------|
|            | Q3-2016            | 1-Yr Chg  | Q3-2016                    | 1-Yr Chg | Q3-2016        | 1-Yr Chg  | Q3-2016      | 1-Yr Chg   |
| Boone      | \$149,000          | ↑ + 24.2% | 93.5%                      | ↑ + 1.7% | 61             | ↓ - 22.0% | 155          | ↓ - 8.3%   |
| Cook       | \$235,000          | ↑ + 4.0%  | 95.3%                      | ↑ + 0.7% | 44             | ↓ - 9.3%  | 18,182       | ↓ - 0.6%   |
| De Kalb    | \$157,000          | → 0.0%    | 94.0%                      | ↑ + 1.6% | 63             | ↓ - 7.6%  | 376          | ↑ + 15.3%  |
| Du Page    | \$263,000          | ↑ + 6.0%  | 95.1%                      | ↑ + 1.0% | 44             | ↓ - 11.7% | 4,301        | ↑ + 3.8%   |
| Grundy     | \$167,000          | ↓ - 8.2%  | 93.8%                      | ↑ + 1.2% | 86             | ↑ + 8.9%  | 203          | ↑ + 7.4%   |
| Kane       | \$215,000          | ↑ + 7.5%  | 96.2%                      | ↑ + 1.2% | 49             | ↓ - 15.9% | 2,214        | ↑ + 3.2%   |
| Kankakee   | \$131,900          | ↑ + 1.6%  | 91.5%                      | ↑ + 2.6% | 73             | ↓ - 18.6% | 347          | ↑ + 8.4%   |
| Kendall    | \$220,000          | ↑ + 10.0% | 96.4%                      | ↑ + 1.6% | 38             | ↓ - 31.0% | 734          | ↑ + 4.6%   |
| Lake       | \$226,193          | ↑ + 0.5%  | 94.9%                      | ↑ + 1.3% | 49             | ↓ - 10.1% | 3,217        | ↑ + 1.8%   |
| La Salle   | \$116,000          | ↑ + 5.7%  | 89.7%                      | ↑ + 0.5% | 98             | ↑ + 1.4%  | 347          | ↑ + 6.4%   |
| Lee        | \$93,750           | ↓ - 1.3%  | 89.4%                      | ↑ + 0.3% | 75             | ↓ - 4.9%  | 120          | ↑ + 17.6%  |
| Livingston | \$86,250           | ↓ - 19.4% | 86.8%                      | ↓ - 0.0% | 130            | ↑ + 31.1% | 22           | ↑ + 15.8%  |
| Mc Henry   | \$195,000          | ↑ + 8.3%  | 95.2%                      | ↑ + 2.3% | 52             | ↓ - 17.0% | 1,661        | ↑ + 15.0%  |
| Stephenson | \$102,400          | ↓ - 27.4% | 90.7%                      | ↑ + 6.6% | 58             | ↓ - 30.1% | 10           | ↑ + 150.0% |
| Will       | \$209,000          | ↑ + 10.8% | 95.5%                      | ↑ + 1.4% | 47             | ↓ - 18.6% | 3,126        | ↓ - 2.1%   |

# Marketwatch Report

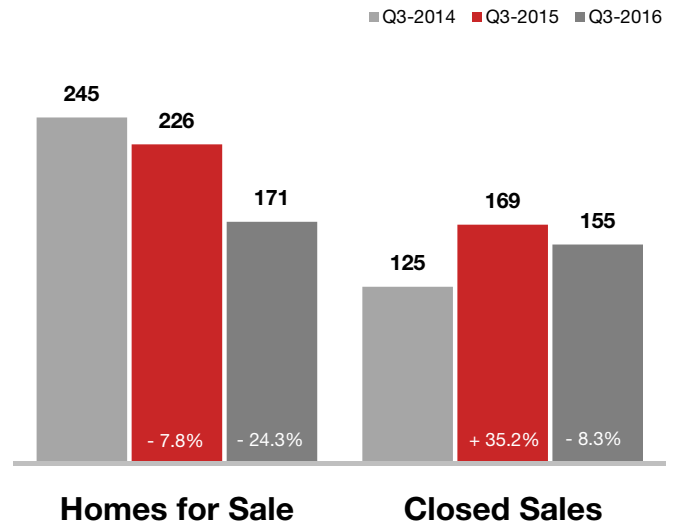
## Q3-2016



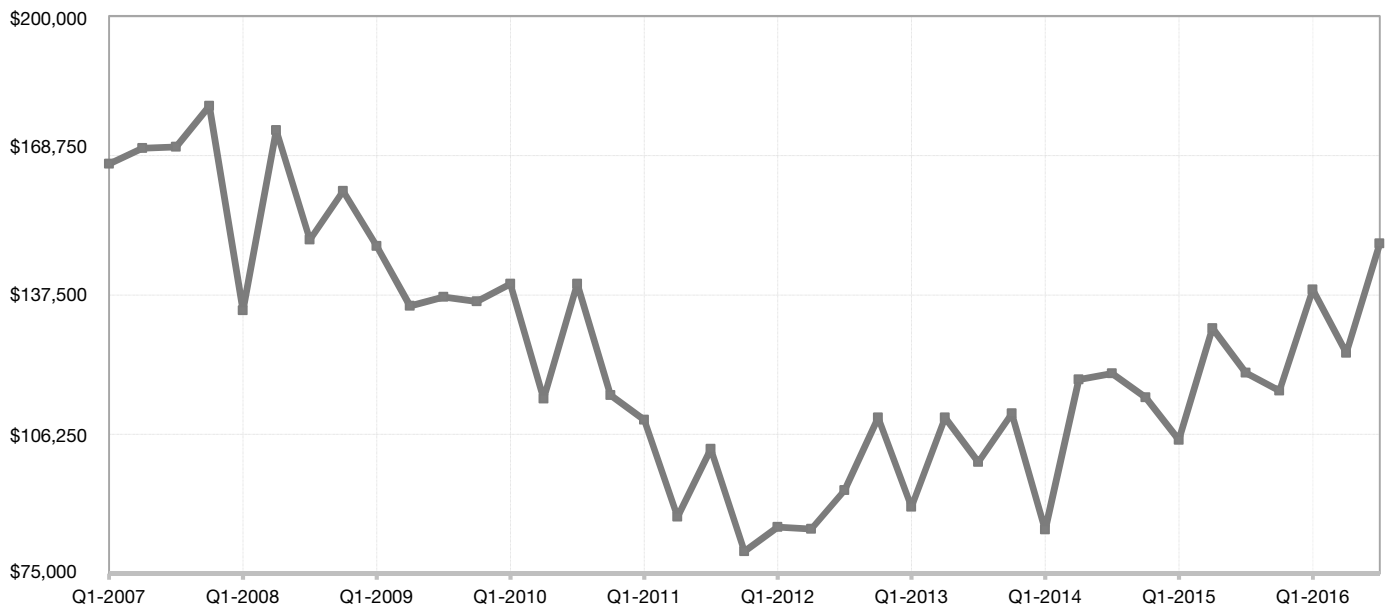
## Boone County

| Key Metrics                | Q3-2016   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$149,000 | + 24.2%  |
| Average Sales Price        | \$173,821 | + 22.3%  |
| Pct. of Orig. Price Rec'd. | 93.5%     | + 1.7%   |
| Homes for Sale             | 171       | - 24.3%  |
| Closed Sales               | 155       | - 8.3%   |
| Months Supply              | 3.8       | - 27.1%  |
| Market Time                | 61        | - 22.0%  |

### Market Activity



### Historical Median Sales Price for Boone County



# Marketwatch Report

## Q3-2016



## Boone County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |           | Market Time |              | Closed Sales |            |
|-------|--------------------|-----------|----------------------------|-----------|-------------|--------------|--------------|------------|
|       | Q3-2016            | 1-Yr Chg  | Q3-2016                    | 1-Yr Chg  | Q3-2016     | 1-Yr Chg     | Q3-2016      | 1-Yr Chg   |
| 60145 | \$158,000          | --        | 85.5%                      | --        | 151         | --           | 2            | --         |
| 60146 | \$0                | --        | 0.0%                       | --        | 0           | --           | 0            | --         |
| 61008 | \$138,000          | ↑ + 21.9% | 94.1%                      | ↑ + 2.7%  | 66          | ↓ - 3.6%     | 77           | ↓ - 14.4%  |
| 61011 | \$222,900          | ↑ + 51.6% | 91.9%                      | ↓ - 5.0%  | 35          | ↓ - 31.6%    | 10           | ↑ + 233.3% |
| 61012 | \$124,500          | ↑ + 37.6% | 83.8%                      | ↑ + 0.1%  | 48          | ↓ - 52.1%    | 7            | ↓ - 30.0%  |
| 61016 | \$237,450          | ↑ + 63.8% | 94.7%                      | ↑ + 1.2%  | 31          | ↓ - 91.3%    | 6            | ↑ + 500.0% |
| 61038 | \$105,500          | ↓ - 20.4% | 78.3%                      | ↓ - 14.6% | 205         | ↑ + 1,219.4% | 2            | → 0.0%     |
| 61065 | \$132,000          | ↑ + 5.6%  | 95.1%                      | ↑ + 1.2%  | 56          | ↓ - 5.6%     | 34           | ↓ - 27.7%  |
| 61080 | \$329,000          | --        | 97.6%                      | --        | 0           | --           | 1            | --         |
| 61111 | \$252,500          | ↑ + 17.4% | 95.1%                      | ↑ + 6.0%  | 54          | ↓ - 78.6%    | 15           | ↑ + 114.3% |
| 61114 | \$277,000          | ↓ - 0.2%  | 92.3%                      | ↓ - 1.5%  | 9           | ↓ - 89.4%    | 1            | ↓ - 75.0%  |

# Marketwatch Report

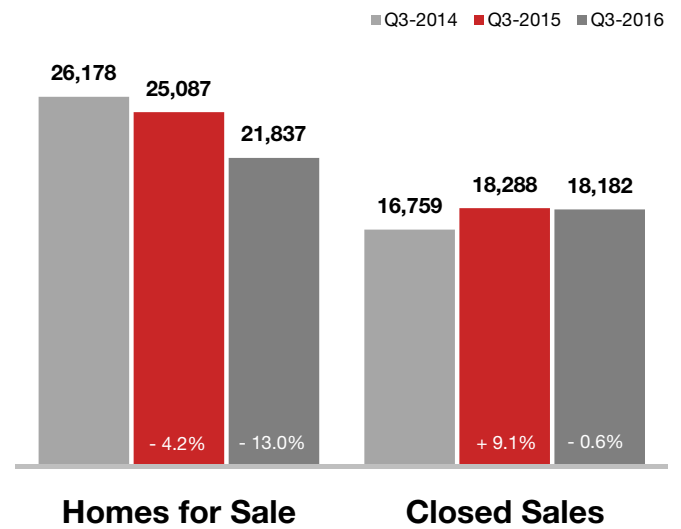
## Q3-2016



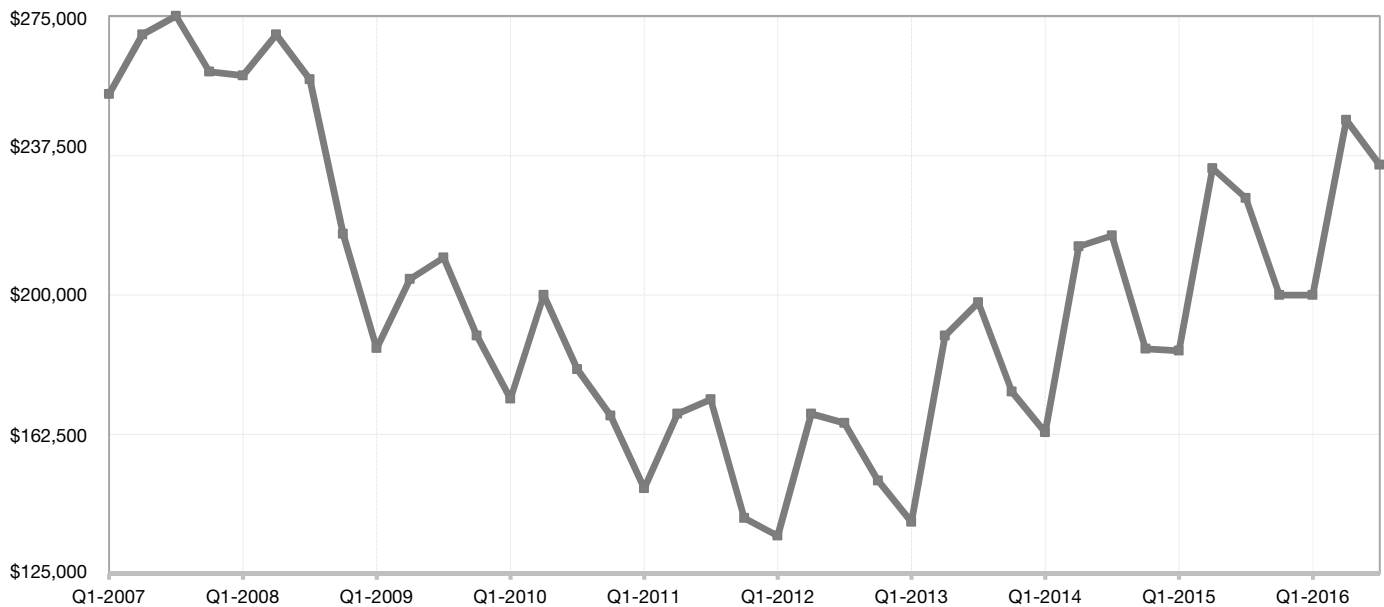
## Cook County

| Key Metrics                | Q3-2016   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$235,000 | + 4.0%   |
| Average Sales Price        | \$315,202 | + 2.8%   |
| Pct. of Orig. Price Rec'd. | 95.3%     | + 0.7%   |
| Homes for Sale             | 21,837    | - 13.0%  |
| Closed Sales               | 18,182    | - 0.6%   |
| Months Supply              | 4.0       | - 17.8%  |
| Market Time                | 44        | - 9.3%   |

### Market Activity



### Historical Median Sales Price for Cook County



# Marketwatch Report

## Q3-2016



# Cook County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|------------|--------------|------------|
|       | Q3-2016            | 1-Yr Chg   | Q3-2016                    | 1-Yr Chg   | Q3-2016     | 1-Yr Chg   | Q3-2016      | 1-Yr Chg   |
| 60004 | \$339,500          | ↑ + 1.3%   | 95.0%                      | ↓ - 0.3%   | 34          | ↑ + 0.5%   | 227          | ↓ - 2.6%   |
| 60005 | \$270,000          | ↑ + 6.2%   | 94.0%                      | ↓ - 1.1%   | 43          | ↑ + 4.1%   | 131          | ↓ - 22.0%  |
| 60006 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60007 | \$225,500          | ↓ - 4.0%   | 95.5%                      | ↑ + 1.4%   | 33          | ↓ - 29.9%  | 170          | ↑ + 1.2%   |
| 60008 | \$210,000          | ↑ + 4.7%   | 99.7%                      | ↑ + 4.4%   | 38          | ↑ + 26.4%  | 101          | ↓ - 4.7%   |
| 60009 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60010 | \$493,375          | ↑ + 1.4%   | 93.2%                      | ↓ - 0.2%   | 60          | ↑ + 8.5%   | 100          | ↓ - 10.7%  |
| 60015 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 60016 | \$190,000          | → 0.0%     | 94.5%                      | ↑ + 1.0%   | 43          | ↓ - 8.3%   | 280          | ↑ + 4.5%   |
| 60017 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60018 | \$238,100          | ↑ + 3.5%   | 97.3%                      | ↑ + 4.6%   | 42          | ↓ - 12.1%  | 69           | ↓ - 2.8%   |
| 60019 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60022 | \$829,000          | ↓ - 20.6%  | 91.1%                      | ↑ + 0.1%   | 69          | ↑ + 34.1%  | 51           | ↑ + 15.9%  |
| 60025 | \$425,000          | ↑ + 0.7%   | 93.9%                      | ↓ - 0.7%   | 44          | ↑ + 14.9%  | 197          | ↑ + 8.2%   |
| 60026 | \$572,500          | ↓ - 2.6%   | 93.9%                      | ↓ - 1.3%   | 46          | ↓ - 2.3%   | 62           | ↓ - 13.9%  |
| 60029 | \$834,500          | ↑ + 28.6%  | 91.3%                      | ↓ - 8.7%   | 31          | --         | 3            | ↑ + 200.0% |
| 60038 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60043 | \$1,225,000        | ↑ + 0.9%   | 89.2%                      | ↑ + 1.2%   | 77          | ↓ - 12.4%  | 21           | ↑ + 31.3%  |
| 60053 | \$290,000          | ↑ + 9.4%   | 96.1%                      | ↑ + 2.2%   | 33          | ↓ - 23.1%  | 110          | ↓ - 22.0%  |
| 60055 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60056 | \$289,000          | ↑ + 3.5%   | 95.0%                      | ↑ + 0.2%   | 31          | ↓ - 29.7%  | 215          | ↓ - 9.7%   |
| 60062 | \$438,000          | ↓ - 0.5%   | 94.0%                      | ↓ - 0.2%   | 40          | ↓ - 8.5%   | 219          | ↓ - 2.7%   |
| 60065 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60067 | \$290,000          | ↓ - 8.2%   | 95.2%                      | ↑ + 0.6%   | 38          | ↓ - 18.4%  | 217          | ↓ - 14.6%  |
| 60068 | \$391,000          | ↓ - 2.3%   | 94.6%                      | ↑ + 0.5%   | 41          | ↑ + 3.5%   | 196          | ↑ + 4.3%   |
| 60070 | \$245,000          | ↑ + 14.0%  | 94.6%                      | ↑ + 0.1%   | 40          | ↓ - 13.2%  | 70           | ↑ + 27.3%  |
| 60074 | \$193,000          | ↑ + 10.9%  | 96.1%                      | ↑ + 0.3%   | 35          | ↓ - 19.4%  | 165          | ↑ + 13.8%  |
| 60076 | \$294,250          | ↑ + 10.3%  | 94.9%                      | ↓ - 0.5%   | 47          | ↑ + 14.4%  | 126          | ↓ - 10.0%  |
| 60077 | \$253,500          | ↑ + 5.6%   | 96.2%                      | ↑ + 3.4%   | 38          | ↓ - 37.8%  | 108          | ↓ - 10.7%  |
| 60078 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60082 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60089 | \$211,750          | ↑ + 10.9%  | 94.5%                      | ↑ + 0.6%   | 36          | ↓ - 7.8%   | 110          | ↑ + 34.1%  |
| 60090 | \$180,000          | ↑ + 7.8%   | 94.7%                      | ↓ - 0.5%   | 42          | ↑ + 5.4%   | 157          | → 0.0%     |
| 60091 | \$675,000          | ↑ + 1.5%   | 93.3%                      | ↓ - 0.2%   | 49          | ↑ + 8.8%   | 141          | ↑ + 7.6%   |
| 60093 | \$887,500          | ↑ + 9.9%   | 92.1%                      | ↑ + 0.7%   | 61          | ↓ - 4.0%   | 135          | ↑ + 18.4%  |
| 60094 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60095 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60103 | \$253,750          | ↑ + 1.0%   | 94.2%                      | ↓ - 0.0%   | 38          | ↓ - 19.6%  | 96           | ↑ + 4.3%   |
| 60104 | \$130,000          | ↑ + 19.8%  | 99.2%                      | ↑ + 4.9%   | 52          | ↑ + 13.0%  | 59           | ↓ - 24.4%  |
| 60107 | \$181,000          | ↑ + 16.4%  | 96.3%                      | ↑ + 1.1%   | 38          | ↓ - 22.7%  | 212          | ↓ - 0.9%   |
| 60120 | \$164,950          | ↓ - 6.4%   | 95.4%                      | ↓ - 0.5%   | 46          | ↑ + 6.8%   | 136          | ↑ + 47.8%  |
| 60130 | \$219,900          | ↑ + 22.2%  | 98.7%                      | ↑ + 5.8%   | 50          | ↓ - 6.5%   | 87           | ↑ + 1.2%   |
| 60131 | \$175,300          | ↑ + 8.9%   | 96.0%                      | ↓ - 0.5%   | 49          | ↑ + 16.5%  | 69           | ↑ + 21.1%  |

# Marketwatch Report

## Q3-2016



# Cook County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |           | Market Time |           | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|-----------|-------------|-----------|--------------|-----------|
|       | Q3-2016            | 1-Yr Chg  | Q3-2016                    | 1-Yr Chg  | Q3-2016     | 1-Yr Chg  | Q3-2016      | 1-Yr Chg  |
| 60133 | \$190,500          | ↑ + 27.9% | 96.5%                      | ↓ - 1.2%  | 43          | ↑ + 10.7% | 70           | ↓ - 5.4%  |
| 60141 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60153 | \$93,450           | ↑ + 6.9%  | 98.8%                      | ↑ + 6.0%  | 54          | ↓ - 38.2% | 57           | ↓ - 8.1%  |
| 60154 | \$220,000          | ↑ + 10.0% | 95.3%                      | ↑ + 1.2%  | 41          | ↓ - 32.0% | 97           | ↓ - 1.0%  |
| 60155 | \$139,450          | ↑ + 15.7% | 96.3%                      | ↑ + 0.4%  | 46          | ↓ - 22.2% | 30           | ↑ + 36.4% |
| 60159 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60160 | \$195,210          | ↑ + 42.5% | 95.8%                      | ↑ + 3.6%  | 54          | ↓ - 11.3% | 27           | ↑ + 17.4% |
| 60161 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60162 | \$161,450          | ↑ + 38.0% | 97.8%                      | ↑ + 0.6%  | 47          | ↑ + 20.6% | 26           | ↓ - 10.3% |
| 60163 | \$156,450          | ↑ + 15.9% | 96.4%                      | ↓ - 1.0%  | 39          | ↓ - 26.4% | 18           | ↓ - 25.0% |
| 60164 | \$162,000          | ↑ + 13.1% | 96.2%                      | ↑ + 1.1%  | 48          | ↓ - 15.5% | 59           | ↓ - 15.7% |
| 60165 | \$115,000          | ↓ - 1.3%  | 82.6%                      | ↓ - 10.3% | 97          | ↑ + 18.5% | 6            | ↑ + 50.0% |
| 60168 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60169 | \$215,000          | ↑ + 7.2%  | 96.2%                      | ↑ + 0.2%  | 32          | ↓ - 16.2% | 151          | ↑ + 14.4% |
| 60171 | \$160,000          | ↓ - 5.9%  | 94.1%                      | ↑ + 2.6%  | 44          | ↑ + 4.0%  | 33           | ↓ - 13.2% |
| 60172 | \$209,750          | ↑ + 31.1% | 96.8%                      | ↑ + 3.8%  | 37          | ↑ + 21.3% | 32           | ↑ + 88.2% |
| 60173 | \$230,000          | ↓ - 18.7% | 95.5%                      | ↓ - 0.2%  | 29          | ↓ - 31.8% | 30           | ↓ - 6.3%  |
| 60176 | \$200,000          | ↑ + 33.3% | 96.0%                      | ↑ + 2.9%  | 40          | ↓ - 10.6% | 29           | ↓ - 25.6% |
| 60179 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60192 | \$302,500          | ↑ + 6.7%  | 96.2%                      | ↑ + 0.3%  | 33          | ↓ - 18.8% | 68           | ↓ - 15.0% |
| 60193 | \$199,900          | ↑ + 9.2%  | 95.8%                      | ↑ + 0.7%  | 36          | ↑ + 1.0%  | 191          | ↓ - 6.8%  |
| 60194 | \$172,500          | ↑ + 1.5%  | 97.0%                      | ↑ + 2.6%  | 41          | ↓ - 29.8% | 107          | ↑ + 16.3% |
| 60195 | \$142,500          | ↑ + 0.7%  | 95.9%                      | ↑ + 1.7%  | 46          | ↓ - 21.7% | 14           | ↓ - 48.1% |
| 60196 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60201 | \$375,500          | ↓ - 3.7%  | 95.0%                      | ↑ + 1.0%  | 43          | ↓ - 12.3% | 197          | ↓ - 6.2%  |
| 60202 | \$246,000          | ↓ - 12.1% | 95.0%                      | ↑ + 0.5%  | 48          | ↓ - 16.0% | 150          | ↑ + 4.9%  |
| 60203 | \$425,000          | ↑ + 0.5%  | 94.6%                      | ↓ - 2.9%  | 33          | ↑ + 64.4% | 27           | ↑ + 42.1% |
| 60204 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60208 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60209 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60290 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60301 | \$146,500          | ↓ - 13.3% | 91.8%                      | ↓ - 2.5%  | 53          | ↑ + 63.1% | 12           | ↑ + 20.0% |
| 60302 | \$350,000          | ↑ + 23.7% | 94.5%                      | ↑ + 1.8%  | 48          | ↓ - 2.1%  | 180          | ↑ + 11.8% |
| 60303 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60304 | \$360,000          | ↑ + 15.7% | 95.5%                      | ↑ + 0.6%  | 54          | ↑ + 34.7% | 87           | ↑ + 31.8% |
| 60305 | \$481,000          | ↑ + 3.4%  | 93.1%                      | ↑ + 1.1%  | 57          | ↓ - 6.9%  | 70           | ↑ + 34.6% |
| 60402 | \$186,000          | ↑ + 14.8% | 95.3%                      | ↑ + 0.8%  | 49          | ↑ + 1.6%  | 187          | ↑ + 9.4%  |
| 60406 | \$89,450           | ↑ + 43.1% | 93.7%                      | ↑ + 3.9%  | 49          | ↓ - 31.7% | 44           | ↓ - 10.2% |
| 60409 | \$59,000           | ↑ + 24.5% | 90.7%                      | ↓ - 3.5%  | 85          | ↑ + 51.3% | 103          | ↑ + 4.0%  |
| 60411 | \$67,604           | ↑ + 6.0%  | 88.4%                      | ↑ + 1.3%  | 76          | ↑ + 7.7%  | 130          | ↓ - 17.7% |
| 60412 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60415 | \$120,000          | ↑ + 49.0% | 93.7%                      | ↑ + 1.3%  | 49          | ↓ - 11.0% | 45           | ↑ + 7.1%  |
| 60419 | \$38,964           | ↑ + 9.8%  | 91.2%                      | ↓ - 0.2%  | 66          | ↓ - 8.8%  | 73           | ↓ - 1.4%  |

# Marketwatch Report

## Q3-2016



# Cook County ZIP Codes Cont.

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|------------|--------------|------------|
|       | Q3-2016            | 1-Yr Chg   | Q3-2016                    | 1-Yr Chg   | Q3-2016     | 1-Yr Chg   | Q3-2016      | 1-Yr Chg   |
| 60422 | \$172,000          | ↓ - 11.0%  | 91.3%                      | ↑ + 2.5%   | 82          | ↓ - 4.2%   | 65           | ↑ + 8.3%   |
| 60425 | \$116,000          | ↑ + 17.8%  | 93.2%                      | ↑ + 5.4%   | 79          | ↓ - 1.3%   | 24           | ↓ - 47.8%  |
| 60426 | \$22,250           | ↑ + 4.5%   | 85.1%                      | ↓ - 4.1%   | 68          | ↓ - 16.3%  | 38           | ↓ - 7.3%   |
| 60428 | \$55,000           | ↑ + 57.1%  | 95.2%                      | ↑ + 7.6%   | 91          | ↑ + 41.8%  | 23           | ↓ - 41.0%  |
| 60429 | \$80,000           | ↑ + 2.6%   | 91.2%                      | ↑ + 1.2%   | 56          | ↓ - 19.5%  | 59           | ↑ + 7.3%   |
| 60430 | \$141,500          | ↑ + 15.5%  | 93.1%                      | ↑ + 3.9%   | 56          | ↓ - 12.7%  | 108          | ↑ + 2.9%   |
| 60438 | \$112,900          | ↑ + 10.2%  | 91.9%                      | ↓ - 0.1%   | 78          | ↑ + 10.6%  | 143          | ↑ + 3.6%   |
| 60439 | \$365,000          | ↑ + 12.3%  | 96.0%                      | ↑ + 3.2%   | 52          | ↓ - 22.3%  | 87           | ↓ - 6.5%   |
| 60443 | \$125,250          | ↑ + 4.5%   | 91.9%                      | ↓ - 0.3%   | 61          | ↓ - 16.3%  | 86           | ↑ + 8.9%   |
| 60445 | \$95,750           | ↑ + 4.1%   | 93.0%                      | ↓ - 2.4%   | 52          | ↓ - 35.7%  | 144          | ↑ + 17.1%  |
| 60452 | \$167,000          | ↑ + 4.4%   | 94.6%                      | ↑ + 1.6%   | 55          | ↓ - 5.7%   | 130          | ↑ + 3.2%   |
| 60453 | \$160,000          | ↑ + 20.3%  | 93.8%                      | ↑ + 2.1%   | 52          | ↓ - 8.0%   | 276          | ↑ + 7.4%   |
| 60454 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 60455 | \$163,000          | ↑ + 6.9%   | 93.0%                      | ↓ - 0.4%   | 52          | ↓ - 12.6%  | 50           | ↑ + 8.7%   |
| 60456 | \$111,250          | ↑ + 35.3%  | 97.3%                      | ↑ + 4.0%   | 42          | ↓ - 33.7%  | 22           | ↑ + 10.0%  |
| 60457 | \$197,500          | ↑ + 19.7%  | 92.9%                      | ↑ + 0.1%   | 43          | ↓ - 40.0%  | 44           | ↓ - 26.7%  |
| 60458 | \$154,900          | ↑ + 3.6%   | 92.4%                      | ↓ - 2.0%   | 52          | ↓ - 11.6%  | 27           | ↑ + 12.5%  |
| 60459 | \$178,000          | ↑ + 8.9%   | 96.2%                      | ↑ + 1.8%   | 39          | ↓ - 23.3%  | 89           | ↑ + 17.1%  |
| 60461 | \$159,900          | ↓ - 7.3%   | 91.7%                      | ↑ + 6.7%   | 59          | ↓ - 34.9%  | 21           | ↓ - 34.4%  |
| 60462 | \$217,000          | ↑ + 3.8%   | 95.4%                      | ↑ + 1.0%   | 45          | ↓ - 24.6%  | 227          | ↑ + 21.4%  |
| 60463 | \$235,000          | ↓ - 4.1%   | 94.2%                      | ↑ + 1.3%   | 50          | ↓ - 27.1%  | 67           | → 0.0%     |
| 60464 | \$264,950          | ↓ - 14.4%  | 91.3%                      | ↓ - 1.5%   | 63          | ↑ + 4.3%   | 40           | ↑ + 17.6%  |
| 60465 | \$146,000          | ↑ + 5.9%   | 95.0%                      | ↑ + 2.9%   | 46          | ↓ - 31.8%  | 84           | ↓ - 1.2%   |
| 60466 | \$41,900           | ↑ + 21.1%  | 89.7%                      | ↓ - 0.7%   | 74          | ↑ + 6.0%   | 59           | ↓ - 16.9%  |
| 60467 | \$279,500          | ↑ + 5.5%   | 94.7%                      | ↑ + 0.5%   | 44          | ↓ - 21.6%  | 120          | ↑ + 10.1%  |
| 60469 | \$60,000           | ↓ - 26.8%  | 96.7%                      | ↑ + 5.3%   | 55          | ↓ - 20.3%  | 11           | ↓ - 35.3%  |
| 60471 | \$88,755           | ↓ - 3.5%   | 91.6%                      | ↑ + 4.1%   | 71          | ↑ + 12.0%  | 48           | ↑ + 6.7%   |
| 60472 | \$41,250           | ↑ + 44.7%  | 104.3%                     | ↑ + 9.8%   | 153         | ↑ + 272.6% | 4            | ↓ - 20.0%  |
| 60473 | \$103,000          | ↓ - 4.3%   | 92.1%                      | ↑ + 0.8%   | 85          | ↑ + 37.7%  | 87           | ↓ - 7.4%   |
| 60475 | \$105,000          | ↑ + 44.9%  | 95.1%                      | ↑ + 23.8%  | 46          | ↓ - 70.7%  | 11           | ↓ - 15.4%  |
| 60476 | \$112,000          | ↑ + 27.3%  | 93.5%                      | ↑ + 5.6%   | 39          | ↓ - 63.6%  | 7            | ↑ + 75.0%  |
| 60477 | \$165,000          | ↑ + 3.9%   | 93.5%                      | ↑ + 1.9%   | 48          | ↓ - 22.6%  | 216          | ↑ + 8.0%   |
| 60478 | \$100,500          | ↑ + 39.6%  | 92.9%                      | ↑ + 3.2%   | 67          | ↑ + 20.9%  | 70           | ↑ + 1.4%   |
| 60480 | \$195,000          | ↓ - 12.9%  | 92.1%                      | ↑ + 1.6%   | 83          | ↑ + 16.3%  | 23           | ↓ - 20.7%  |
| 60482 | \$147,000          | ↑ + 17.6%  | 91.2%                      | ↓ - 0.7%   | 46          | ↓ - 18.3%  | 41           | → 0.0%     |
| 60487 | \$230,000          | ↑ + 9.5%   | 95.9%                      | ↓ - 10.4%  | 44          | ↓ - 4.8%   | 75           | ↑ + 11.9%  |
| 60499 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60501 | \$147,500          | ↑ + 40.5%  | 102.8%                     | ↑ + 14.5%  | 48          | ↓ - 59.3%  | 11           | ↓ - 26.7%  |
| 60513 | \$231,500          | ↑ + 11.6%  | 95.7%                      | ↑ + 1.4%   | 29          | ↓ - 28.9%  | 98           | ↓ - 5.8%   |
| 60521 | \$1,175,000        | ↑ + 49.7%  | 88.4%                      | ↓ - 9.1%   | 113         | ↑ + 224.9% | 12           | → 0.0%     |
| 60525 | \$315,000          | ↑ + 3.2%   | 93.8%                      | ↑ + 1.4%   | 50          | ↓ - 2.9%   | 149          | ↑ + 22.1%  |
| 60526 | \$324,000          | ↓ - 6.6%   | 94.3%                      | ↓ - 0.8%   | 44          | ↑ + 18.0%  | 60           | ↑ + 36.4%  |
| 60527 | \$512,000          | ↑ + 11.3%  | 91.0%                      | ↓ - 1.2%   | 46          | ↓ - 34.2%  | 33           | ↑ + 73.7%  |



# Marketwatch Report

## Q3-2016



# Cook County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |           | Market Time |           | Closed Sales |            |
|-------|--------------------|-----------|----------------------------|-----------|-------------|-----------|--------------|------------|
|       | Q3-2016            | 1-Yr Chg  | Q3-2016                    | 1-Yr Chg  | Q3-2016     | 1-Yr Chg  | Q3-2016      | 1-Yr Chg   |
| 60534 | \$137,600          | ↑ + 10.1% | 91.2%                      | ↓ - 2.5%  | 50          | ↓ - 10.4% | 32           | ↓ - 13.5%  |
| 60546 | \$262,500          | ↑ + 7.1%  | 93.7%                      | ↑ + 2.0%  | 69          | ↑ + 1.0%  | 64           | ↑ + 1.6%   |
| 60558 | \$512,500          | ↓ - 11.2% | 95.0%                      | ↑ + 0.7%  | 36          | ↓ - 20.3% | 74           | ↑ + 34.5%  |
| 60601 | \$400,000          | ↑ + 9.0%  | 95.7%                      | ↓ - 0.1%  | 50          | ↑ + 0.6%  | 82           | ↓ - 5.7%   |
| 60602 | \$485,000          | ↑ + 1.5%  | 96.9%                      | ↓ - 0.2%  | 46          | ↓ - 12.4% | 13           | → 0.0%     |
| 60603 | \$757,500          | ↓ - 17.0% | 97.4%                      | ↓ - 2.6%  | 87          | ↑ + 38.1% | 22           | ↑ + 15.8%  |
| 60604 | \$431,250          | ↓ - 33.7% | 99.7%                      | ↑ + 9.8%  | 80          | ↓ - 24.3% | 4            | ↑ + 100.0% |
| 60605 | \$354,000          | ↑ + 3.4%  | 99.1%                      | ↑ + 0.1%  | 31          | ↓ - 3.1%  | 231          | ↓ - 9.1%   |
| 60606 | \$390,000          | ↑ + 5.8%  | 99.7%                      | ↑ + 2.9%  | 30          | ↓ - 24.0% | 27           | ↓ - 20.6%  |
| 60607 | \$369,501          | ↑ + 7.2%  | 99.9%                      | ↑ + 1.0%  | 21          | ↓ - 23.6% | 198          | ↓ - 10.0%  |
| 60608 | \$265,000          | ↑ + 3.9%  | 97.8%                      | ↑ + 0.5%  | 33          | ↓ - 25.7% | 111          | ↑ + 40.5%  |
| 60609 | \$152,250          | ↑ + 7.2%  | 94.0%                      | ↓ - 1.2%  | 48          | ↓ - 31.6% | 59           | ↑ + 28.3%  |
| 60610 | \$367,000          | ↓ - 3.7%  | 96.8%                      | ↑ + 0.0%  | 36          | ↓ - 7.3%  | 272          | ↓ - 9.0%   |
| 60611 | \$453,725          | ↑ + 1.4%  | 95.2%                      | ↓ - 0.2%  | 61          | ↑ + 5.9%  | 350          | ↑ + 5.7%   |
| 60612 | \$230,000          | ↓ - 16.4% | 97.5%                      | ↑ + 1.2%  | 33          | ↓ - 20.6% | 85           | ↑ + 28.8%  |
| 60613 | \$260,000          | ↓ - 7.0%  | 96.6%                      | ↑ + 1.5%  | 37          | ↓ - 16.3% | 319          | ↓ - 4.8%   |
| 60614 | \$505,000          | ↑ + 2.7%  | 96.9%                      | ↑ + 0.2%  | 26          | ↓ - 10.9% | 413          | ↓ - 18.1%  |
| 60615 | \$173,825          | ↑ + 8.7%  | 93.4%                      | ↑ + 3.8%  | 70          | ↓ - 16.5% | 138          | ↑ + 16.9%  |
| 60616 | \$329,500          | ↑ + 4.5%  | 99.0%                      | ↑ + 0.2%  | 35          | ↑ + 4.5%  | 174          | → 0.0%     |
| 60617 | \$86,125           | ↑ + 19.6% | 92.7%                      | ↑ + 5.0%  | 68          | ↓ - 12.0% | 126          | ↓ - 4.5%   |
| 60618 | \$415,000          | ↑ + 8.5%  | 96.9%                      | ↑ + 0.7%  | 26          | ↓ - 29.7% | 319          | ↑ + 0.3%   |
| 60619 | \$84,500           | ↑ + 40.8% | 91.6%                      | ↑ + 2.1%  | 52          | ↓ - 21.9% | 102          | ↓ - 25.0%  |
| 60620 | \$80,000           | ↑ + 25.0% | 93.9%                      | ↓ - 1.2%  | 62          | ↓ - 1.2%  | 125          | ↑ + 8.7%   |
| 60621 | \$15,500           | ↓ - 3.1%  | 82.8%                      | ↑ + 10.4% | 65          | ↑ + 13.9% | 16           | ↑ + 23.1%  |
| 60622 | \$456,500          | ↑ + 4.9%  | 97.9%                      | ↑ + 0.3%  | 24          | ↑ + 0.6%  | 278          | ↓ - 23.8%  |
| 60623 | \$85,000           | ↑ + 68.3% | 90.2%                      | ↓ - 2.0%  | 50          | ↓ - 24.8% | 27           | → 0.0%     |
| 60624 | \$59,900           | ↓ - 36.9% | 93.7%                      | ↓ - 3.6%  | 43          | ↓ - 54.0% | 19           | ↑ + 171.4% |
| 60625 | \$281,500          | ↓ - 1.1%  | 96.4%                      | ↑ + 1.0%  | 30          | ↓ - 22.9% | 216          | ↑ + 8.5%   |
| 60626 | \$182,500          | ↑ + 1.4%  | 95.1%                      | ↑ + 0.2%  | 34          | ↓ - 31.6% | 140          | ↑ + 21.7%  |
| 60628 | \$53,747           | ↑ + 31.1% | 95.0%                      | ↓ - 4.6%  | 61          | ↓ - 9.7%  | 120          | ↓ - 7.0%   |
| 60629 | \$153,000          | ↑ + 9.3%  | 98.0%                      | ↓ - 0.2%  | 51          | ↑ + 2.9%  | 194          | ↓ - 5.8%   |
| 60630 | \$271,500          | ↑ + 10.8% | 95.6%                      | ↑ + 1.5%  | 36          | ↓ - 23.3% | 164          | ↓ - 9.4%   |
| 60631 | \$325,563          | ↑ + 5.0%  | 94.3%                      | ↓ - 1.2%  | 39          | ↑ + 7.0%  | 116          | ↑ + 1.8%   |
| 60632 | \$170,000          | ↑ + 17.6% | 97.9%                      | ↓ - 1.1%  | 41          | ↓ - 26.5% | 89           | ↑ + 27.1%  |
| 60633 | \$90,000           | ↑ + 15.4% | 87.2%                      | ↓ - 6.5%  | 63          | ↑ + 0.2%  | 33           | ↑ + 6.5%   |
| 60634 | \$245,075          | ↑ + 7.7%  | 97.1%                      | ↑ + 2.2%  | 36          | ↓ - 17.5% | 248          | ↑ + 8.8%   |
| 60636 | \$24,950           | ↑ + 46.8% | 94.0%                      | ↑ + 11.1% | 45          | ↓ - 38.9% | 36           | → 0.0%     |
| 60637 | \$159,950          | ↑ + 33.3% | 90.2%                      | ↓ - 2.6%  | 97          | ↑ + 15.7% | 70           | ↓ - 17.6%  |
| 60638 | \$202,000          | ↑ + 7.4%  | 95.4%                      | ↑ + 1.6%  | 39          | ↓ - 16.2% | 189          | ↑ + 3.3%   |
| 60639 | \$202,700          | ↑ + 35.1% | 98.4%                      | ↑ + 1.5%  | 43          | ↓ - 15.9% | 78           | ↓ - 24.3%  |
| 60640 | \$255,000          | ↑ + 9.7%  | 96.0%                      | ↑ + 1.6%  | 39          | ↓ - 17.3% | 335          | ↑ + 5.7%   |
| 60641 | \$282,000          | ↑ + 14.2% | 96.6%                      | ↑ + 2.2%  | 36          | ↓ - 15.4% | 166          | ↑ + 11.4%  |
| 60642 | \$435,000          | ↑ + 11.5% | 98.7%                      | ↑ + 0.9%  | 22          | ↓ - 21.4% | 117          | ↑ + 15.8%  |

# Marketwatch Report

## Q3-2016



# Cook County ZIP Codes Cont.

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |          | Market Time |           | Closed Sales |           |
|-------|--------------------|------------|----------------------------|----------|-------------|-----------|--------------|-----------|
|       | Q3-2016            | 1-Yr Chg   | Q3-2016                    | 1-Yr Chg | Q3-2016     | 1-Yr Chg  | Q3-2016      | 1-Yr Chg  |
| 60643 | \$161,250          | ↑ + 15.2%  | 94.2%                      | ↓ - 0.1% | 71          | ↑ + 22.8% | 156          | ↑ + 1.3%  |
| 60644 | \$90,000           | ↑ + 127.8% | 94.7%                      | ↓ - 3.2% | 43          | ↓ - 37.7% | 29           | ↑ + 31.8% |
| 60645 | \$139,000          | ↓ - 0.7%   | 92.4%                      | ↓ - 0.8% | 64          | ↑ + 31.7% | 114          | ↓ - 4.2%  |
| 60646 | \$429,000          | ↑ + 15.9%  | 95.3%                      | ↑ + 2.2% | 33          | ↓ - 48.8% | 101          | ↓ - 10.6% |
| 60647 | \$406,000          | ↑ + 10.8%  | 98.1%                      | ↑ + 0.8% | 22          | ↓ - 21.7% | 289          | ↓ - 4.3%  |
| 60649 | \$65,000           | ↓ - 13.2%  | 89.8%                      | ↓ - 5.3% | 91          | ↑ + 19.2% | 57           | ↑ + 26.7% |
| 60651 | \$96,100           | ↓ - 10.2%  | 94.0%                      | ↓ - 4.8% | 39          | ↓ - 36.7% | 55           | ↑ + 12.2% |
| 60652 | \$159,900          | ↑ + 7.2%   | 97.8%                      | ↑ + 2.4% | 38          | ↓ - 11.5% | 132          | ↑ + 4.8%  |
| 60653 | \$200,000          | ↑ + 25.0%  | 97.1%                      | ↑ + 5.1% | 54          | ↓ - 37.9% | 85           | ↑ + 30.8% |
| 60654 | \$419,000          | ↑ + 6.8%   | 99.7%                      | ↑ + 1.6% | 30          | ↓ - 22.4% | 185          | ↓ - 14.0% |
| 60655 | \$212,500          | ↓ - 1.2%   | 94.3%                      | ↓ - 2.1% | 42          | ↑ + 26.3% | 103          | ↑ + 33.8% |
| 60656 | \$267,000          | ↑ + 3.1%   | 95.7%                      | ↑ + 1.0% | 29          | ↓ - 36.2% | 102          | ↓ - 7.3%  |
| 60657 | \$397,000          | ↑ + 3.0%   | 97.3%                      | ↑ + 0.6% | 28          | ↓ - 19.8% | 435          | ↓ - 8.6%  |
| 60659 | \$170,000          | ↓ - 27.0%  | 94.2%                      | ↓ - 0.6% | 54          | ↑ + 38.8% | 71           | ↓ - 13.4% |
| 60660 | \$198,250          | ↓ - 7.4%   | 94.0%                      | ↑ + 0.1% | 45          | ↓ - 10.8% | 154          | ↓ - 15.4% |
| 60661 | \$396,000          | ↑ + 22.8%  | 99.7%                      | ↑ + 1.0% | 18          | ↓ - 23.3% | 57           | ↓ - 23.0% |
| 60664 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60666 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60668 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60669 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60670 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60673 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60674 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60675 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60677 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60678 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60680 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60681 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60682 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60684 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60685 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60686 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60687 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60688 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60689 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60690 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60691 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60693 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60694 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60695 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60696 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60697 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60699 | \$0                | --         | 0.0%                       | --       | 0           | --        | 0            | --        |

# Marketwatch Report

## Q3-2016



## Cook County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Market Time |           | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|----------|-------------|-----------|--------------|-----------|
|       | Q3-2016            | 1-Yr Chg  | Q3-2016                    | 1-Yr Chg | Q3-2016     | 1-Yr Chg  | Q3-2016      | 1-Yr Chg  |
| 60701 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60706 | \$258,000          | ↑ + 5.4%  | 95.0%                      | ↑ + 1.7% | 28          | ↓ - 21.6% | 87           | ↑ + 45.0% |
| 60707 | \$233,750          | ↑ + 22.4% | 96.8%                      | ↑ + 1.4% | 63          | ↑ + 69.7% | 140          | ↓ - 9.7%  |
| 60712 | \$372,250          | ↓ - 0.5%  | 93.9%                      | ↑ + 1.0% | 47          | ↑ + 4.8%  | 46           | ↓ - 8.0%  |
| 60714 | \$253,700          | ↑ + 5.7%  | 96.2%                      | ↑ + 1.1% | 39          | ↓ - 15.2% | 125          | ↓ - 10.1% |
| 60803 | \$137,500          | ↑ + 8.7%  | 93.7%                      | ↑ + 2.4% | 47          | ↓ - 34.0% | 81           | ↓ - 5.8%  |
| 60804 | \$137,000          | ↑ + 7.9%  | 96.6%                      | ↓ - 0.9% | 51          | ↑ + 21.2% | 77           | ↓ - 25.2% |
| 60805 | \$175,000          | ↑ + 6.1%  | 95.1%                      | ↑ + 1.7% | 46          | ↓ - 1.5%  | 87           | ↓ - 6.5%  |
| 60827 | \$29,900           | ↑ + 19.6% | 92.9%                      | ↓ - 2.3% | 43          | ↓ - 34.5% | 39           | ↓ - 17.0% |

# Marketwatch Report

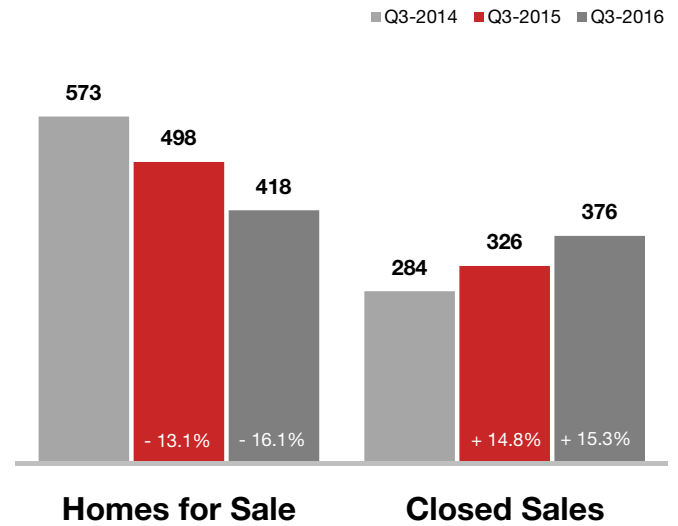
## Q3-2016



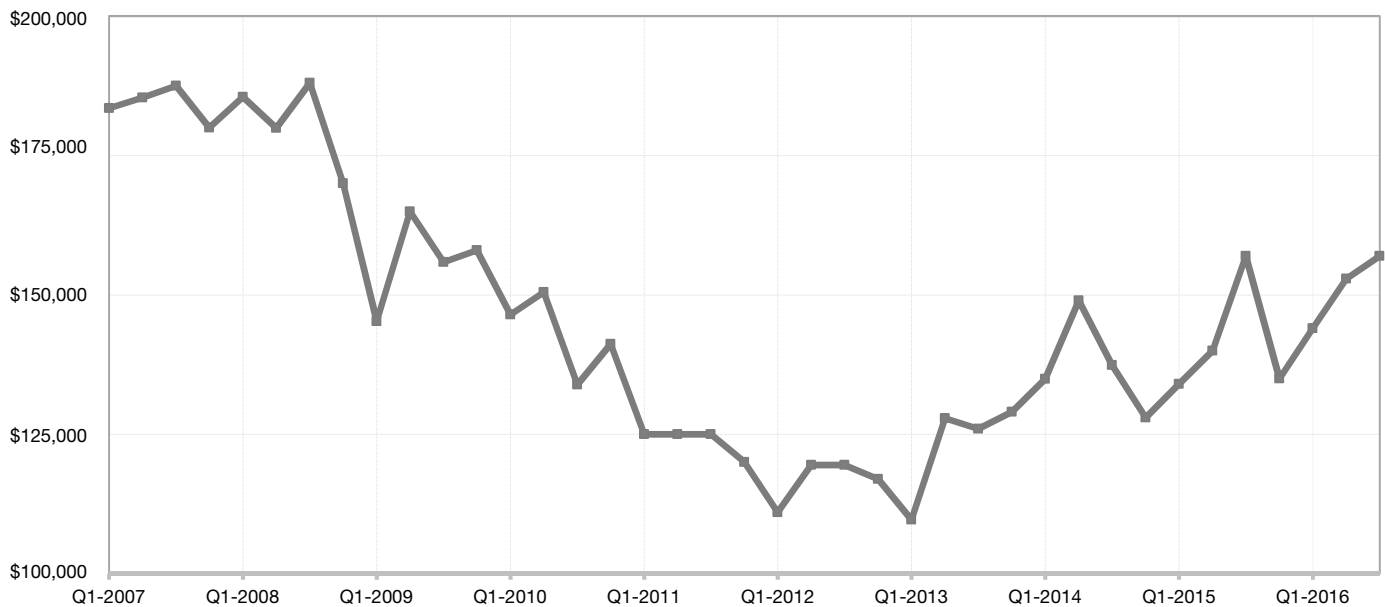
## De Kalb County

| Key Metrics                | Q3-2016   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$157,000 | 0.0%     |
| Average Sales Price        | \$172,909 | + 5.5%   |
| Pct. of Orig. Price Rec'd. | 94.0%     | + 1.6%   |
| Homes for Sale             | 418       | - 16.1%  |
| Closed Sales               | 376       | + 15.3%  |
| Months Supply              | 4.1       | - 17.7%  |
| Market Time                | 63        | - 7.6%   |

### Market Activity



### Historical Median Sales Price for De Kalb County



# Marketwatch Report

## Q3-2016



# De Kalb County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|------------|--------------|------------|
|       | Q3-2016            | 1-Yr Chg   | Q3-2016                    | 1-Yr Chg   | Q3-2016     | 1-Yr Chg   | Q3-2016      | 1-Yr Chg   |
| 60111 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60112 | \$150,000          | ↑ + 5.8%   | 96.3%                      | ↑ + 3.3%   | 42          | ↓ - 40.4%  | 29           | ↑ + 16.0%  |
| 60115 | \$130,000          | ↓ - 7.1%   | 92.5%                      | ↑ + 0.2%   | 80          | ↑ + 30.9%  | 105          | → 0.0%     |
| 60129 | \$169,900          | --         | 94.4%                      | --         | 93          | --         | 1            | --         |
| 60135 | \$151,000          | ↓ - 4.0%   | 88.2%                      | ↓ - 4.4%   | 91          | ↑ + 17.7%  | 29           | ↑ + 31.8%  |
| 60145 | \$220,000          | → 0.0%     | 94.1%                      | ↓ - 1.9%   | 50          | ↓ - 49.3%  | 11           | ↑ + 37.5%  |
| 60146 | \$170,000          | ↑ + 126.7% | 94.7%                      | ↑ + 10.9%  | 33          | ↓ - 64.4%  | 8            | ↑ + 33.3%  |
| 60150 | \$136,250          | ↓ - 4.6%   | 92.4%                      | ↓ - 3.4%   | 34          | ↓ - 36.1%  | 6            | ↑ + 50.0%  |
| 60151 | \$236,500          | ↑ + 27.0%  | 96.9%                      | ↑ + 8.8%   | 72          | ↓ - 50.0%  | 6            | ↑ + 50.0%  |
| 60178 | \$181,000          | ↑ + 3.4%   | 96.8%                      | ↑ + 4.8%   | 43          | ↓ - 36.4%  | 121          | ↑ + 39.1%  |
| 60511 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60518 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 60520 | \$216,500          | ↓ - 1.6%   | 90.8%                      | ↓ - 0.5%   | 88          | ↑ + 27.0%  | 16           | ↑ + 23.1%  |
| 60530 | \$48,974           | --         | 93.2%                      | --         | 10          | --         | 2            | --         |
| 60531 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 60548 | \$202,000          | ↑ + 18.8%  | 94.0%                      | ↓ - 0.8%   | 57          | ↑ + 37.0%  | 23           | ↓ - 30.3%  |
| 60550 | \$89,000           | ↓ - 35.5%  | 85.9%                      | ↑ + 0.8%   | 40          | ↓ - 76.3%  | 2            | ↓ - 66.7%  |
| 60552 | \$162,500          | ↓ - 9.7%   | 93.9%                      | ↑ + 5.5%   | 70          | ↓ - 13.4%  | 9            | ↑ + 80.0%  |
| 60556 | \$170,000          | ↑ + 48.8%  | 92.3%                      | ↓ - 4.4%   | 164         | ↑ + 114.5% | 7            | ↑ + 16.7%  |
| 61052 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |

# Marketwatch Report

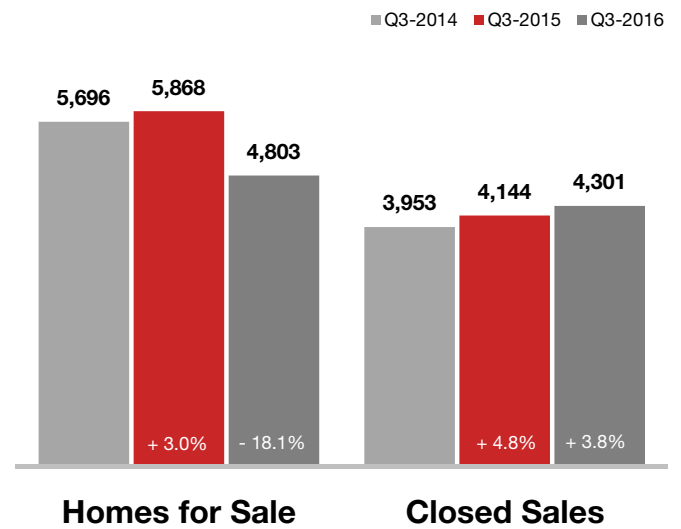
## Q3-2016



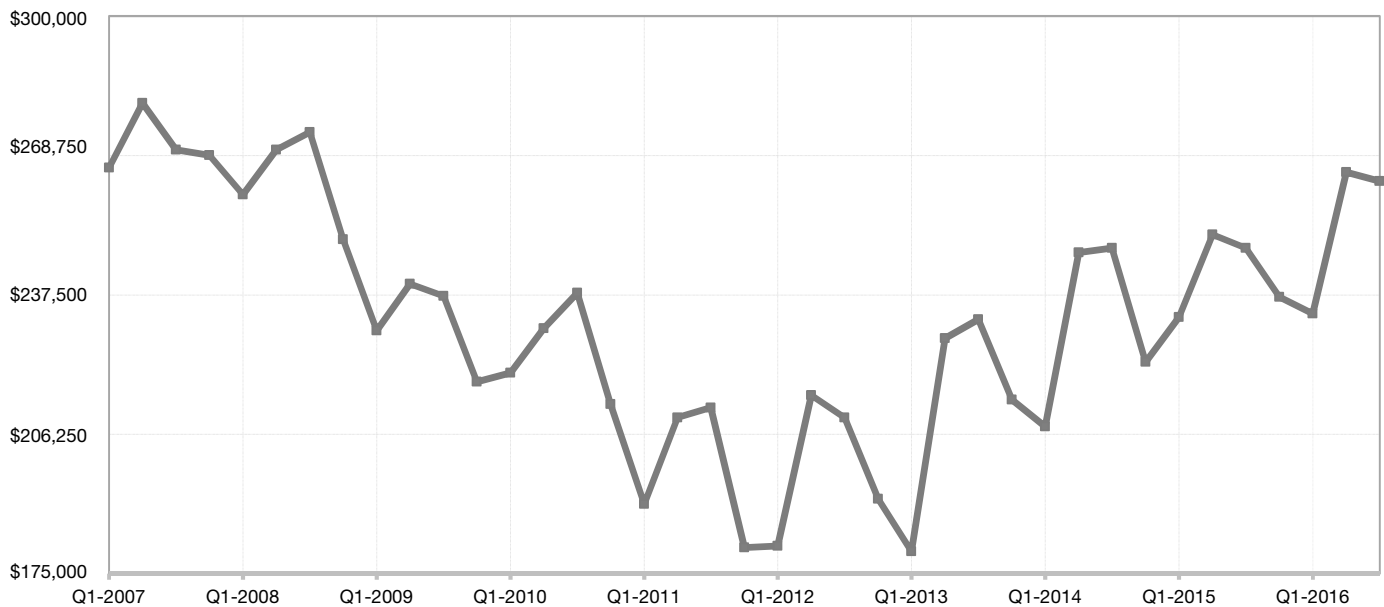
## Du Page County

| Key Metrics                | Q3-2016   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$263,000 | + 6.0%   |
| Average Sales Price        | \$325,809 | + 5.2%   |
| Pct. of Orig. Price Rec'd. | 95.1%     | + 1.0%   |
| Homes for Sale             | 4,803     | - 18.1%  |
| Closed Sales               | 4,301     | + 3.8%   |
| Months Supply              | 4.0       | - 23.9%  |
| Market Time                | 44        | - 11.7%  |

### Market Activity



### Historical Median Sales Price for Du Page County



# Marketwatch Report

## Q3-2016



# Du Page County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Market Time |           | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|----------|-------------|-----------|--------------|-----------|
|       | Q3-2016            | 1-Yr Chg  | Q3-2016                    | 1-Yr Chg | Q3-2016     | 1-Yr Chg  | Q3-2016      | 1-Yr Chg  |
| 60007 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60101 | \$215,000          | ↑ + 4.9%  | 94.7%                      | ↑ + 2.3% | 49          | ↓ - 18.2% | 119          | ↓ - 5.6%  |
| 60103 | \$267,000          | ↑ + 8.5%  | 96.6%                      | ↑ + 1.7% | 33          | ↓ - 31.9% | 133          | ↑ + 1.5%  |
| 60105 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60106 | \$189,900          | ↓ - 0.1%  | 93.7%                      | ↓ - 0.2% | 44          | ↓ - 12.9% | 55           | ↓ - 6.8%  |
| 60108 | \$232,700          | ↑ + 0.3%  | 95.6%                      | ↑ + 1.9% | 43          | ↑ + 4.9%  | 108          | ↓ - 4.4%  |
| 60116 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60117 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60122 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60126 | \$438,000          | ↑ + 12.3% | 94.7%                      | ↑ + 0.6% | 48          | ↓ - 2.1%  | 211          | ↓ - 3.2%  |
| 60128 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60132 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60133 | \$185,625          | ↑ + 32.3% | 97.6%                      | ↑ + 4.2% | 28          | ↓ - 37.6% | 74           | ↓ - 12.9% |
| 60137 | \$361,500          | ↓ - 4.9%  | 94.4%                      | ↑ + 0.9% | 37          | ↓ - 28.3% | 210          | ↑ + 5.0%  |
| 60138 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60139 | \$166,900          | ↑ + 7.3%  | 95.5%                      | ↑ + 0.9% | 52          | ↓ - 2.7%  | 141          | ↓ - 0.7%  |
| 60143 | \$260,000          | ↓ - 3.3%  | 96.3%                      | ↑ + 2.2% | 31          | ↓ - 57.7% | 46           | ↑ + 9.5%  |
| 60148 | \$230,000          | ↑ + 7.0%  | 94.8%                      | ↑ + 1.3% | 34          | ↓ - 19.8% | 267          | ↑ + 4.7%  |
| 60157 | \$429,750          | ↑ + 21.9% | 90.8%                      | ↓ - 1.4% | 60          | ↑ + 10.1% | 6            | ↓ - 40.0% |
| 60172 | \$230,000          | ↑ + 3.4%  | 93.9%                      | ↓ - 1.2% | 41          | ↑ + 14.7% | 95           | ↑ + 2.2%  |
| 60181 | \$208,000          | ↑ + 4.8%  | 94.2%                      | ↓ - 0.6% | 44          | ↑ + 2.6%  | 111          | ↓ - 5.9%  |
| 60184 | \$495,000          | ↑ + 5.4%  | 89.9%                      | ↓ - 3.9% | 74          | ↑ + 8.7%  | 7            | ↑ + 16.7% |
| 60185 | \$247,500          | ↑ + 29.3% | 96.1%                      | ↑ + 1.3% | 53          | ↓ - 7.3%  | 117          | ↑ + 6.4%  |
| 60186 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60187 | \$306,000          | ↑ + 6.9%  | 95.0%                      | ↑ + 1.1% | 52          | ↓ - 0.5%  | 153          | ↑ + 9.3%  |
| 60188 | \$217,250          | ↑ + 2.2%  | 97.8%                      | ↑ + 3.0% | 37          | ↓ - 13.5% | 172          | ↑ + 6.2%  |
| 60189 | \$290,000          | ↑ + 8.4%  | 95.1%                      | ↑ + 1.0% | 44          | ↑ + 9.2%  | 165          | ↑ + 28.9% |
| 60190 | \$296,250          | ↑ + 18.5% | 94.2%                      | ↑ + 0.3% | 68          | ↑ + 2.0%  | 62           | ↓ - 1.6%  |
| 60191 | \$236,000          | ↑ + 11.3% | 94.1%                      | ↑ + 0.2% | 63          | ↑ + 6.9%  | 67           | ↑ + 6.3%  |
| 60197 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60199 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60399 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60439 | \$255,000          | ↑ + 36.4% | 94.7%                      | ↓ - 0.8% | 51          | ↓ - 56.3% | 7            | ↑ + 40.0% |
| 60502 | \$233,750          | ↑ + 20.5% | 95.7%                      | ↑ + 1.2% | 36          | ↓ - 24.3% | 108          | ↑ + 4.9%  |
| 60503 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60504 | \$185,500          | ↑ + 1.1%  | 97.0%                      | ↑ + 3.6% | 40          | ↓ - 7.8%  | 152          | ↑ + 16.0% |
| 60514 | \$455,000          | ↓ - 15.7% | 93.2%                      | ↓ - 0.2% | 50          | ↑ + 33.3% | 69           | ↑ + 91.7% |
| 60515 | \$335,000          | ↑ + 10.1% | 94.3%                      | ↑ + 2.5% | 47          | ↓ - 23.2% | 153          | ↑ + 3.4%  |
| 60516 | \$290,000          | ↑ + 3.6%  | 94.2%                      | ↑ + 2.0% | 47          | ↓ - 3.4%  | 125          | ↓ - 2.3%  |
| 60517 | \$236,750          | ↑ + 3.7%  | 96.2%                      | ↑ + 1.4% | 36          | ↓ - 17.7% | 106          | ↓ - 32.1% |
| 60519 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60521 | \$897,500          | ↑ + 19.3% | 92.7%                      | ↓ - 1.1% | 65          | ↓ - 31.1% | 101          | ↑ + 17.4% |
| 60522 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |

# Marketwatch Report

## Q3-2016



## Du Page County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Market Time |           | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|----------|-------------|-----------|--------------|-----------|
|       | Q3-2016            | 1-Yr Chg  | Q3-2016                    | 1-Yr Chg | Q3-2016     | 1-Yr Chg  | Q3-2016      | 1-Yr Chg  |
| 60523 | \$561,500          | ↑ + 14.0% | 89.8%                      | ↓ - 2.0% | 91          | ↑ + 2.0%  | 42           | ↓ - 16.0% |
| 60527 | \$255,000          | ↓ - 4.9%  | 94.1%                      | ↑ + 1.0% | 49          | ↓ - 16.5% | 123          | ↑ + 3.4%  |
| 60532 | \$257,500          | ↓ - 5.9%  | 94.6%                      | ↓ - 1.2% | 45          | ↑ + 7.3%  | 130          | ↑ + 4.8%  |
| 60540 | \$368,000          | ↓ - 3.6%  | 94.9%                      | ↓ - 0.2% | 46          | ↑ + 2.8%  | 211          | ↓ - 4.1%  |
| 60555 | \$195,450          | ↓ - 4.9%  | 96.2%                      | ↑ + 2.4% | 32          | ↓ - 42.4% | 76           | ↓ - 2.6%  |
| 60559 | \$230,000          | ↓ - 7.2%  | 93.7%                      | ↓ - 1.0% | 44          | ↓ - 12.6% | 101          | ↑ + 40.3% |
| 60561 | \$284,500          | ↑ + 2.7%  | 95.2%                      | ↑ + 1.4% | 42          | ↓ - 14.2% | 119          | ↑ + 0.8%  |
| 60563 | \$211,000          | ↓ - 8.3%  | 95.7%                      | ↑ + 0.7% | 38          | ↓ - 16.6% | 175          | ↑ + 10.1% |
| 60564 | \$317,000          | ↓ - 14.3% | 95.3%                      | ↑ + 1.7% | 29          | ↓ - 43.5% | 35           | ↑ + 20.7% |
| 60565 | \$287,950          | ↓ - 10.4% | 96.4%                      | ↑ + 1.0% | 44          | ↑ + 34.5% | 136          | ↑ + 28.3% |
| 60566 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60567 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60572 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60598 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60599 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |



# Marketwatch Report

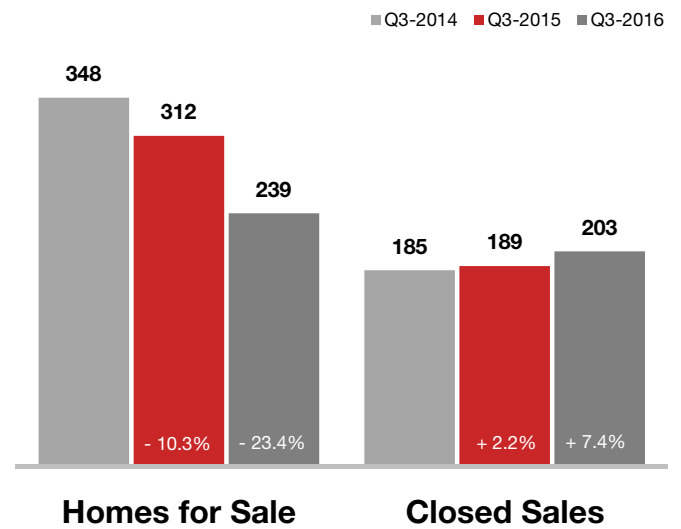
## Q3-2016



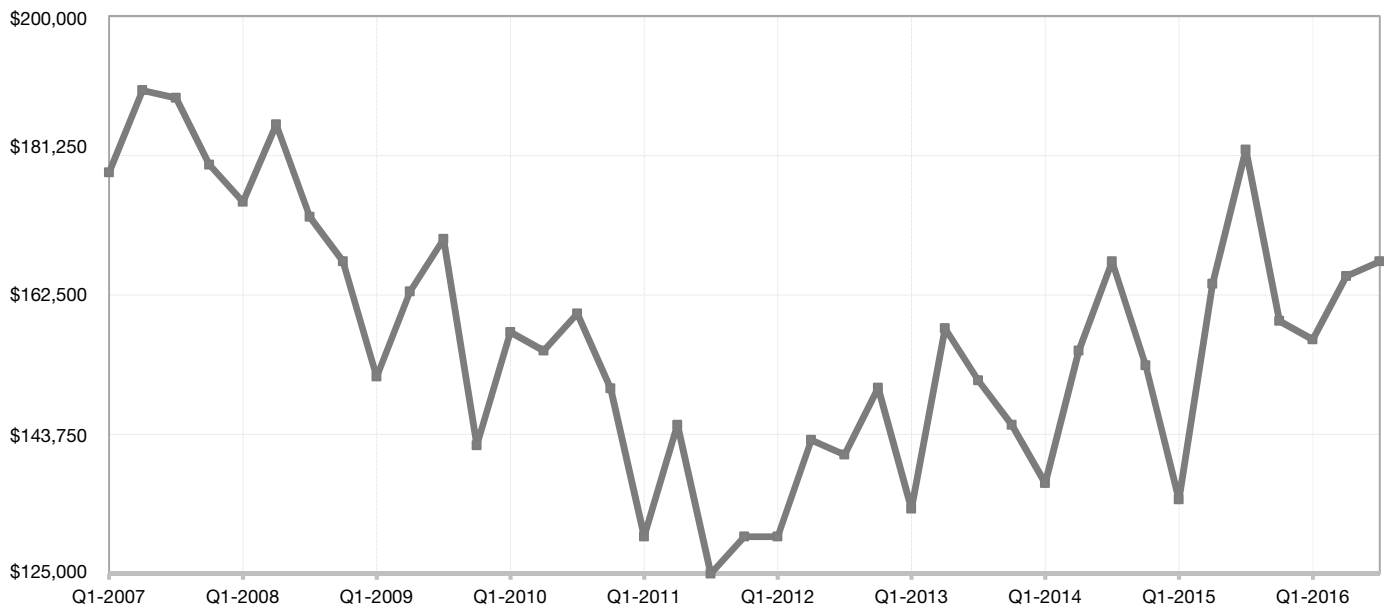
## Grundy County

| Key Metrics                | Q3-2016   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$167,000 | - 8.2%   |
| Average Sales Price        | \$185,020 | - 7.8%   |
| Pct. of Orig. Price Rec'd. | 93.8%     | + 1.2%   |
| Homes for Sale             | 239       | - 23.4%  |
| Closed Sales               | 203       | + 7.4%   |
| Months Supply              | 4.2       | - 27.5%  |
| Market Time                | 86        | + 8.9%   |

### Market Activity



### Historical Median Sales Price for Grundy County



# Marketwatch Report

## Q3-2016



# Grundy County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|------------|--------------|------------|
|       | Q3-2016            | 1-Yr Chg   | Q3-2016                    | 1-Yr Chg   | Q3-2016     | 1-Yr Chg   | Q3-2016      | 1-Yr Chg   |
| 60407 | \$152,000          | ↑ + 12.6%  | 94.8%                      | ↓ - 0.3%   | 102         | ↑ + 283.6% | 3            | ↓ - 25.0%  |
| 60410 | \$229,250          | ↓ - 3.7%   | 97.0%                      | ↑ + 2.3%   | 29          | ↓ - 64.9%  | 16           | → 0.0%     |
| 60416 | \$160,000          | ↑ + 3.2%   | 94.6%                      | ↑ + 4.5%   | 53          | ↓ - 36.0%  | 35           | ↑ + 40.0%  |
| 60420 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 60424 | \$105,000          | ↓ - 11.0%  | 86.9%                      | ↓ - 1.0%   | 157         | ↑ + 2.0%   | 7            | ↓ - 30.0%  |
| 60437 | \$108,000          | ↑ + 624.8% | 87.9%                      | ↑ + 17.4%  | 140         | ↑ + 278.4% | 1            | → 0.0%     |
| 60444 | \$165,950          | ↑ + 21.1%  | 92.0%                      | ↑ + 1.8%   | 114         | ↑ + 48.1%  | 6            | ↓ - 40.0%  |
| 60447 | \$183,000          | ↓ - 1.1%   | 96.9%                      | ↑ + 0.7%   | 48          | ↓ - 12.2%  | 46           | ↑ + 24.3%  |
| 60450 | \$157,500          | ↓ - 21.3%  | 92.4%                      | ↑ + 0.2%   | 116         | ↑ + 41.1%  | 81           | ↓ - 2.4%   |
| 60470 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60474 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60479 | \$222,500          | ↓ - 25.8%  | 89.0%                      | ↓ - 6.6%   | 199         | ↑ + 341.5% | 6            | ↑ + 500.0% |
| 60541 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 60961 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61360 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |

# Marketwatch Report

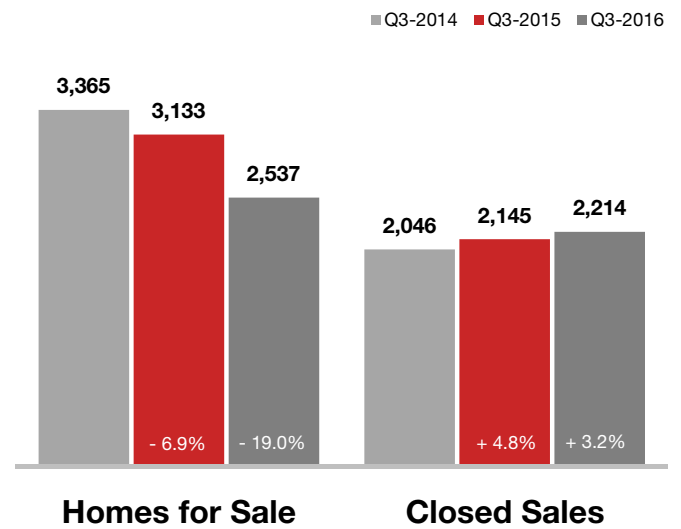
## Q3-2016



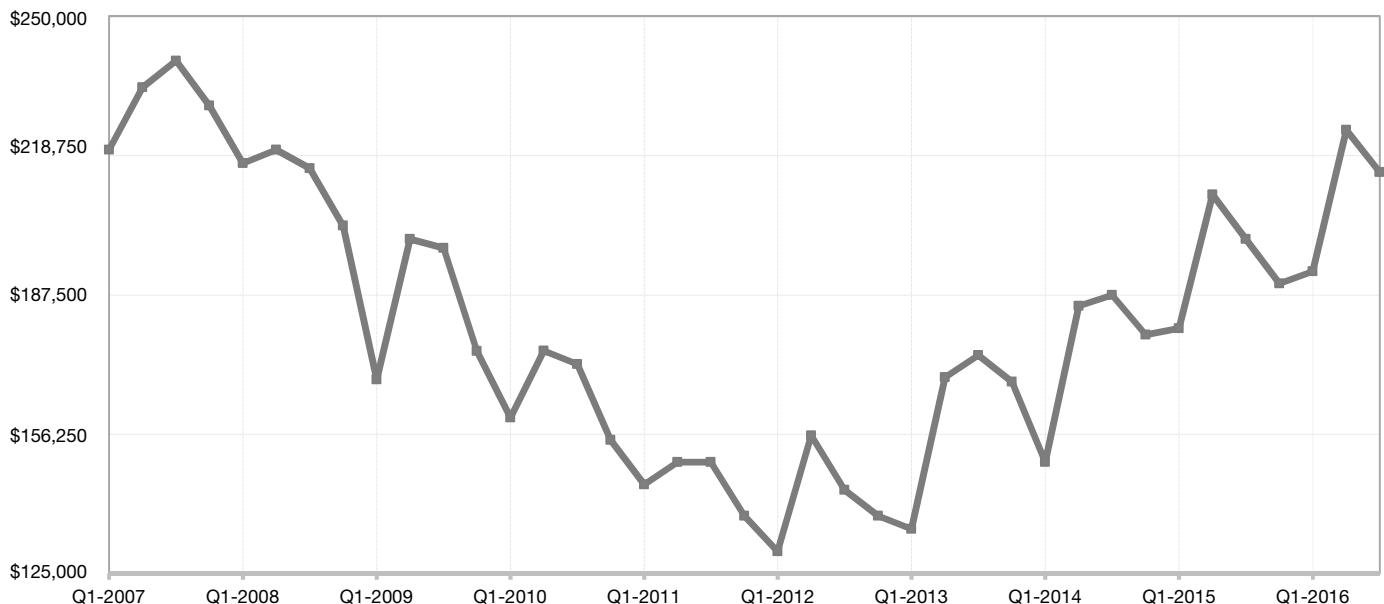
## Kane County

| Key Metrics                | Q3-2016   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$215,000 | + 7.5%   |
| Average Sales Price        | \$239,864 | + 3.7%   |
| Pct. of Orig. Price Rec'd. | 96.2%     | + 1.2%   |
| Homes for Sale             | 2,537     | - 19.0%  |
| Closed Sales               | 2,214     | + 3.2%   |
| Months Supply              | 3.9       | - 24.2%  |
| Market Time                | 49        | - 15.9%  |

### Market Activity



### Historical Median Sales Price for Kane County



# Marketwatch Report

## Q3-2016



# Kane County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Market Time |           | Closed Sales |            |
|-------|--------------------|-----------|----------------------------|----------|-------------|-----------|--------------|------------|
|       | Q3-2016            | 1-Yr Chg  | Q3-2016                    | 1-Yr Chg | Q3-2016     | 1-Yr Chg  | Q3-2016      | 1-Yr Chg   |
| 60102 | \$265,500          | ↑ + 32.1% | 93.9%                      | ↓ - 0.6% | 56          | ↓ - 1.2%  | 59           | ↑ + 118.5% |
| 60109 | \$144,000          | --        | 93.1%                      | --       | 69          | --        | 3            | --         |
| 60110 | \$145,500          | ↑ + 11.9% | 97.5%                      | ↑ + 2.4% | 32          | ↓ - 22.1% | 124          | → 0.0%     |
| 60118 | \$222,000          | ↑ + 6.7%  | 93.3%                      | ↑ + 0.7% | 55          | ↓ - 8.7%  | 71           | → 0.0%     |
| 60119 | \$270,000          | ↑ + 16.6% | 94.3%                      | ↑ + 0.6% | 51          | ↓ - 3.2%  | 64           | ↑ + 4.9%   |
| 60120 | \$140,000          | ↑ + 30.8% | 97.0%                      | ↑ + 0.3% | 37          | ↓ - 39.3% | 49           | ↓ - 24.6%  |
| 60121 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --         |
| 60122 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --         |
| 60123 | \$169,513          | ↑ + 13.4% | 96.6%                      | ↑ + 1.3% | 36          | ↓ - 34.2% | 174          | ↓ - 8.4%   |
| 60124 | \$299,995          | ↑ + 6.5%  | 103.8%                     | ↑ + 6.6% | 81          | ↑ + 6.7%  | 119          | ↓ - 4.0%   |
| 60134 | \$317,500          | ↑ + 2.4%  | 95.2%                      | ↑ + 1.3% | 52          | ↓ - 21.5% | 171          | ↑ + 14.8%  |
| 60136 | \$234,508          | ↓ - 2.3%  | 96.1%                      | ↑ + 0.6% | 37          | ↓ - 26.1% | 40           | ↑ + 2.6%   |
| 60140 | \$215,000          | ↓ - 0.2%  | 96.0%                      | ↑ + 0.9% | 46          | ↓ - 25.3% | 129          | ↑ + 15.2%  |
| 60142 | \$217,750          | ↑ + 24.4% | 96.8%                      | ↑ + 2.4% | 36          | ↓ - 44.5% | 72           | ↓ - 15.3%  |
| 60144 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --         |
| 60147 | \$220,000          | --        | 86.3%                      | --       | 171         | --        | 1            | --         |
| 60151 | \$240,000          | ↑ + 4.8%  | 93.5%                      | ↑ + 4.1% | 68          | ↑ + 14.9% | 23           | ↑ + 283.3% |
| 60170 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --         |
| 60174 | \$256,000          | ↑ + 8.0%  | 95.3%                      | ↑ + 0.7% | 49          | ↓ - 14.3% | 145          | ↓ - 13.2%  |
| 60175 | \$345,900          | ↓ - 13.5% | 94.0%                      | ↑ + 0.7% | 70          | ↓ - 6.9%  | 119          | ↓ - 20.1%  |
| 60177 | \$206,250          | ↓ - 8.3%  | 96.0%                      | ↑ + 0.2% | 42          | ↑ + 10.5% | 124          | ↑ + 15.9%  |
| 60178 | \$165,000          | --        | 91.7%                      | --       | 10          | --        | 1            | --         |
| 60183 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --         |
| 60184 | \$585,000          | ↓ - 24.9% | 88.8%                      | ↓ - 3.3% | 109         | ↓ - 45.7% | 3            | ↑ + 50.0%  |
| 60502 | \$270,000          | ↓ - 0.6%  | 96.8%                      | ↑ + 3.1% | 53          | ↓ - 23.9% | 19           | ↓ - 26.9%  |
| 60504 | \$161,000          | → 0.0%    | 97.6%                      | ↑ + 1.3% | 55          | ↓ - 3.3%  | 36           | ↑ + 2.9%   |
| 60505 | \$115,000          | ↑ + 20.4% | 96.8%                      | ↓ - 0.1% | 49          | ↓ - 14.4% | 125          | ↑ + 3.3%   |
| 60506 | \$169,000          | ↑ + 10.8% | 96.4%                      | ↑ + 1.4% | 45          | ↓ - 13.7% | 211          | ↑ + 31.9%  |
| 60507 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --         |
| 60510 | \$270,151          | ↑ + 10.7% | 96.2%                      | ↑ + 2.4% | 41          | ↓ - 22.0% | 122          | ↓ - 6.9%   |
| 60511 | \$208,500          | --        | 97.7%                      | --       | 19          | --        | 4            | --         |
| 60538 | \$164,000          | ↓ - 3.5%  | 95.5%                      | ↑ + 0.4% | 36          | ↓ - 32.8% | 49           | ↑ + 81.5%  |
| 60539 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --         |
| 60542 | \$215,500          | ↑ + 2.6%  | 94.7%                      | ↓ - 3.0% | 61          | ↑ + 17.2% | 92           | ↑ + 3.4%   |
| 60554 | \$260,500          | ↑ + 4.4%  | 95.7%                      | ↑ + 1.3% | 39          | ↓ - 25.9% | 64           | ↓ - 17.9%  |
| 60568 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --         |

# Marketwatch Report

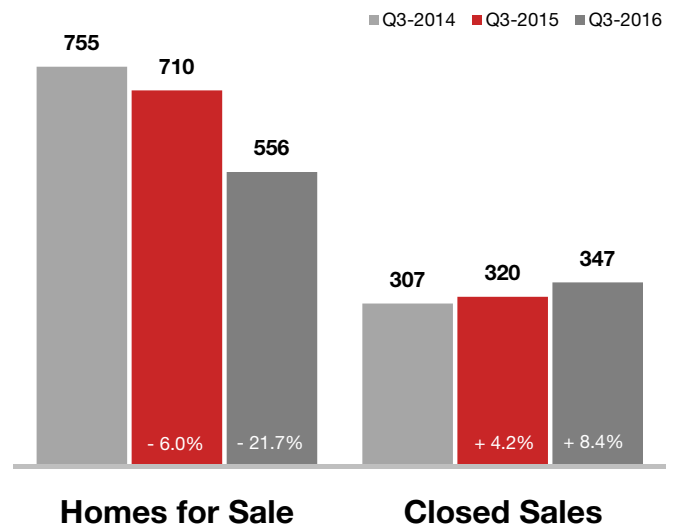
## Q3-2016



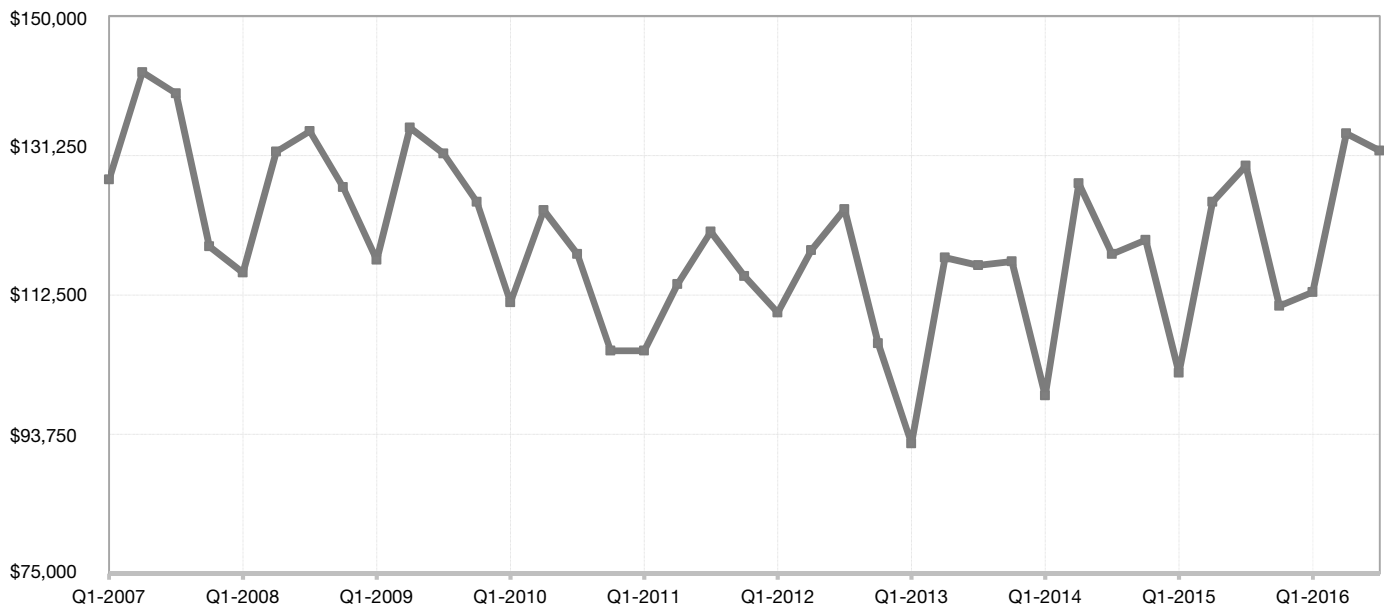
# Kankakee County

| Key Metrics                | Q3-2016   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$131,900 | + 1.6%   |
| Average Sales Price        | \$136,641 | - 4.6%   |
| Pct. of Orig. Price Rec'd. | 91.5%     | + 2.6%   |
| Homes for Sale             | 556       | - 21.7%  |
| Closed Sales               | 347       | + 8.4%   |
| Months Supply              | 5.6       | - 29.8%  |
| Market Time                | 73        | - 18.6%  |

## Market Activity



## Historical Median Sales Price for Kankakee County



# Marketwatch Report

## Q3-2016



# Kankakee County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|------------|--------------|------------|
|       | Q3-2016            | 1-Yr Chg   | Q3-2016                    | 1-Yr Chg   | Q3-2016     | 1-Yr Chg   | Q3-2016      | 1-Yr Chg   |
| 60401 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60468 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60901 | \$80,000           | ↑ + 23.1%  | 89.9%                      | ↑ + 6.6%   | 81          | ↓ - 15.6%  | 105          | ↑ + 10.5%  |
| 60910 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60912 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60913 | \$189,000          | ↓ - 16.0%  | 99.9%                      | ↑ + 6.9%   | 6           | ↓ - 95.1%  | 3            | ↓ - 66.7%  |
| 60914 | \$178,000          | ↓ - 1.1%   | 94.3%                      | ↑ + 0.3%   | 58          | ↓ - 11.3%  | 111          | ↑ + 26.1%  |
| 60915 | \$98,750           | ↓ - 3.6%   | 93.2%                      | ↑ + 2.2%   | 61          | ↓ - 19.9%  | 34           | ↓ - 24.4%  |
| 60917 | \$148,500          | --         | 92.8%                      | --         | 74          | --         | 1            | --         |
| 60919 | \$55,250           | --         | 91.8%                      | --         | 26          | --         | 2            | --         |
| 60922 | \$111,500          | ↑ + 5.7%   | 98.1%                      | ↑ + 10.7%  | 48          | ↑ + 17.7%  | 4            | ↓ - 33.3%  |
| 60935 | \$190,000          | ↑ + 42.7%  | 95.1%                      | ↓ - 4.1%   | 37          | ↑ + 714.8% | 3            | ↑ + 50.0%  |
| 60940 | \$136,250          | ↓ - 14.8%  | 88.0%                      | ↑ + 8.8%   | 82          | ↓ - 52.9%  | 6            | ↓ - 45.5%  |
| 60941 | \$125,000          | ↓ - 30.4%  | 89.9%                      | ↓ - 2.6%   | 99          | ↓ - 49.7%  | 7            | ↑ + 16.7%  |
| 60944 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60950 | \$182,225          | ↓ - 1.0%   | 94.4%                      | ↑ + 2.6%   | 63          | ↓ - 5.3%   | 32           | → 0.0%     |
| 60954 | \$99,900           | ↓ - 15.3%  | 80.5%                      | ↓ - 7.7%   | 178         | ↑ + 93.9%  | 21           | ↑ + 61.5%  |
| 60958 | \$23,000           | ↑ + 10.8%  | 85.7%                      | ↑ + 48.8%  | 48          | ↓ - 81.2%  | 3            | ↑ + 50.0%  |
| 60961 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 60964 | \$124,000          | ↑ + 0.8%   | 85.7%                      | ↑ + 1.7%   | 49          | ↓ - 64.5%  | 15           | ↑ + 66.7%  |
| 60969 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |

# Marketwatch Report

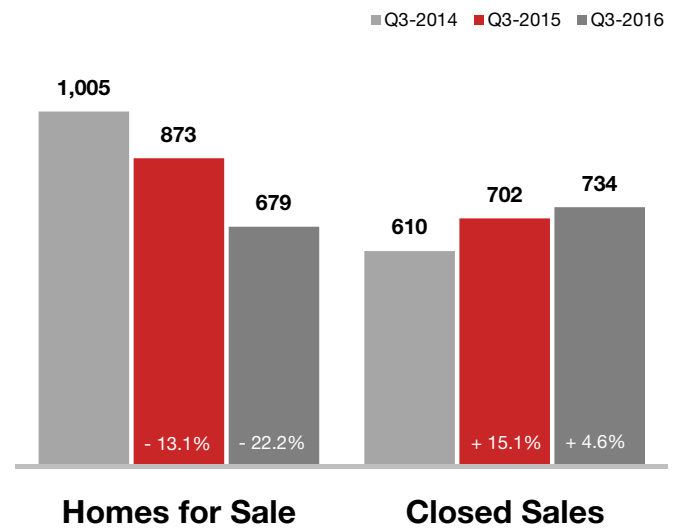
## Q3-2016



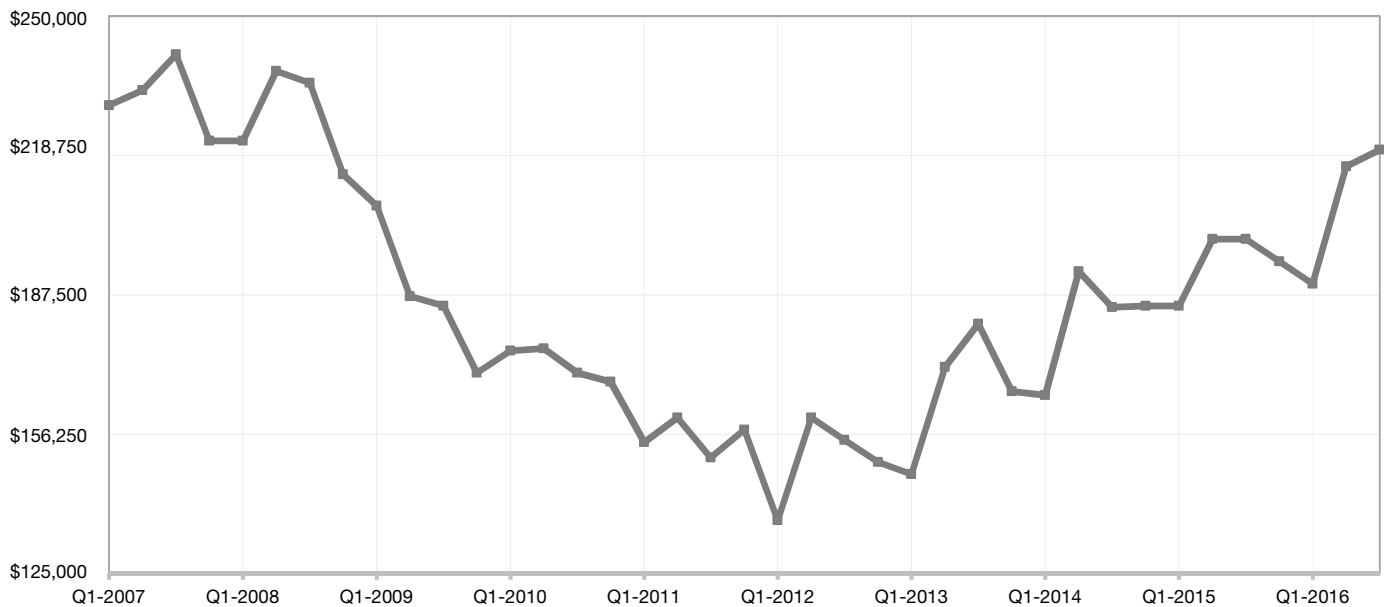
# Kendall County

| Key Metrics                | Q3-2016   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$220,000 | + 10.0%  |
| Average Sales Price        | \$221,801 | + 7.7%   |
| Pct. of Orig. Price Rec'd. | 96.4%     | + 1.6%   |
| Homes for Sale             | 679       | - 22.2%  |
| Closed Sales               | 734       | + 4.6%   |
| Months Supply              | 3.1       | - 30.4%  |
| Market Time                | 38        | - 31.0%  |

## Market Activity



## Historical Median Sales Price for Kendall County



# Marketwatch Report

## Q3-2016



# Kendall County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Market Time |            | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|----------|-------------|------------|--------------|-----------|
|       | Q3-2016            | 1-Yr Chg  | Q3-2016                    | 1-Yr Chg | Q3-2016     | 1-Yr Chg   | Q3-2016      | 1-Yr Chg  |
| 60431 | \$221,000          | ↑ + 3.8%  | 99.6%                      | ↑ + 2.6% | 43          | ↓ - 17.6%  | 49           | ↑ + 14.0% |
| 60447 | \$225,000          | ↑ + 19.5% | 95.4%                      | ↑ + 0.0% | 14          | ↓ - 75.4%  | 13           | ↑ + 8.3%  |
| 60503 | \$243,700          | ↑ + 6.0%  | 97.1%                      | ↑ + 1.9% | 28          | ↓ - 39.5%  | 30           | → 0.0%    |
| 60512 | \$282,900          | ↑ + 45.1% | 85.2%                      | ↓ - 8.9% | 90          | ↑ + 11.2%  | 7            | → 0.0%    |
| 60536 | \$352,750          | --        | 93.0%                      | --       | 101         | --         | 2            | --        |
| 60537 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --        |
| 60538 | \$183,000          | ↑ + 18.1% | 96.0%                      | ↑ + 0.9% | 37          | ↓ - 32.1%  | 122          | ↓ - 7.6%  |
| 60541 | \$166,000          | ↓ - 14.4% | 94.9%                      | ↓ - 2.5% | 40          | ↓ - 25.6%  | 7            | ↓ - 12.5% |
| 60543 | \$230,000          | ↑ + 4.1%  | 96.4%                      | ↑ + 2.2% | 36          | ↓ - 35.8%  | 250          | ↑ + 21.4% |
| 60544 | \$232,250          | ↓ - 3.3%  | 97.8%                      | ↑ + 9.1% | 8           | ↓ - 85.2%  | 2            | ↓ - 50.0% |
| 60545 | \$133,000          | ↓ - 5.2%  | 95.7%                      | ↑ + 0.9% | 38          | ↓ - 27.7%  | 45           | ↓ - 33.8% |
| 60548 | \$162,000          | ↓ - 32.5% | 99.4%                      | ↑ + 3.5% | 103         | ↑ + 692.3% | 1            | → 0.0%    |
| 60560 | \$230,000          | ↑ + 12.2% | 96.2%                      | ↑ + 1.9% | 44          | ↓ - 21.6%  | 158          | ↑ + 12.1% |
| 60585 | \$350,500          | ↓ - 11.3% | 95.6%                      | ↑ + 0.9% | 38          | ↓ - 33.9%  | 20           | ↑ + 17.6% |
| 60586 | \$228,500          | ↑ + 4.5%  | 97.8%                      | ↑ + 1.6% | 18          | ↓ - 66.8%  | 27           | ↓ - 15.6% |



# Marketwatch Report

## Q3-2016

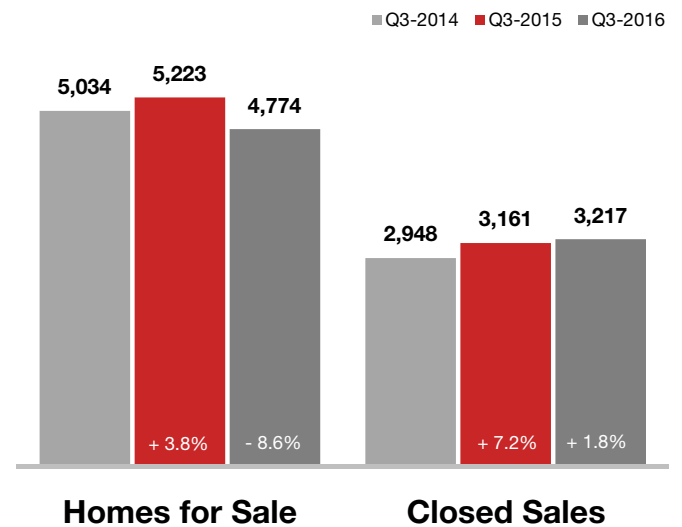


## Lake County

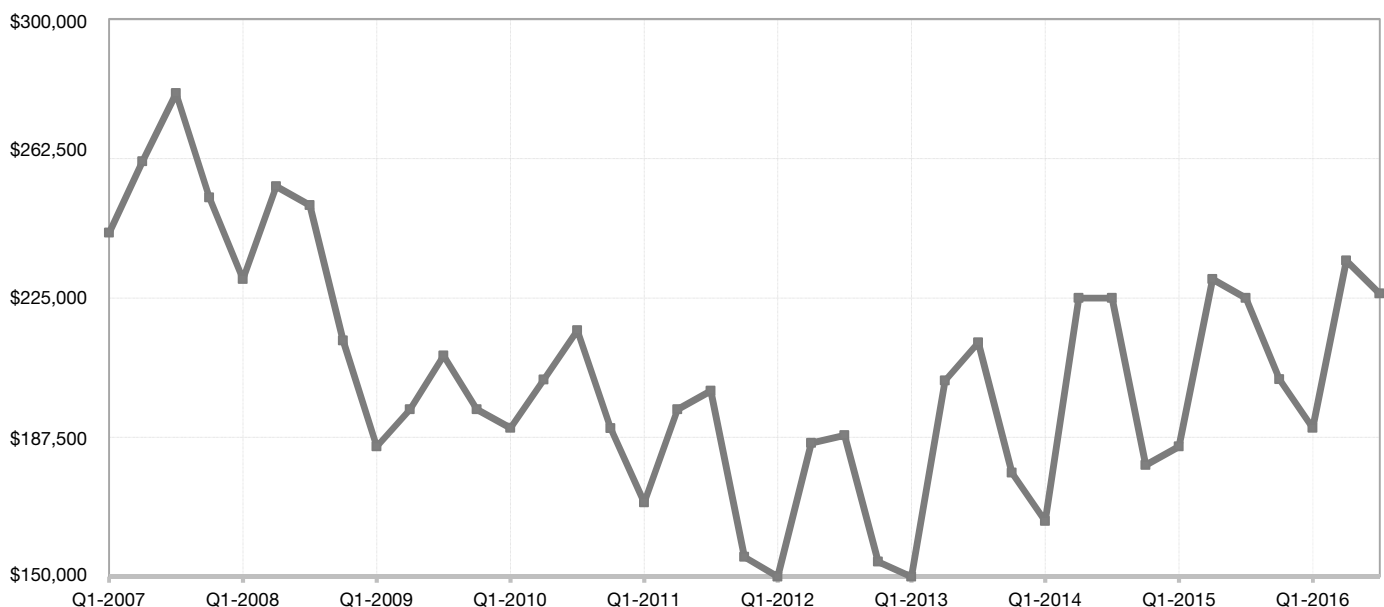
### Key Metrics

|                            | Q3-2016   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$226,193 | + 0.5%   |
| Average Sales Price        | \$307,328 | + 0.7%   |
| Pct. of Orig. Price Rec'd. | 94.9%     | + 1.3%   |
| Homes for Sale             | 4,774     | - 8.6%   |
| Closed Sales               | 3,217     | + 1.8%   |
| Months Supply              | 5.3       | - 14.4%  |
| Market Time                | 49        | - 10.1%  |

### Market Activity



### Historical Median Sales Price for Lake County



# Marketwatch Report

## Q3-2016



# Lake County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |           | Market Time |           | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|-----------|-------------|-----------|--------------|-----------|
|       | Q3-2016            | 1-Yr Chg  | Q3-2016                    | 1-Yr Chg  | Q3-2016     | 1-Yr Chg  | Q3-2016      | 1-Yr Chg  |
| 60002 | \$188,000          | ↑ + 4.4%  | 93.7%                      | ↑ + 2.7%  | 47          | ↓ - 27.3% | 123          | ↓ - 10.9% |
| 60010 | \$377,000          | ↓ - 10.7% | 93.5%                      | ↑ + 2.1%  | 58          | ↓ - 28.4% | 149          | ↑ + 2.8%  |
| 60011 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60013 | \$187,275          | ↓ - 26.6% | 96.2%                      | ↑ + 14.2% | 15          | ↓ - 84.8% | 4            | ↓ - 20.0% |
| 60015 | \$443,000          | ↓ - 1.0%  | 92.7%                      | ↓ - 0.4%  | 59          | ↑ + 11.2% | 154          | ↑ + 40.0% |
| 60020 | \$143,000          | ↑ + 27.4% | 93.9%                      | ↑ + 4.5%  | 67          | ↑ + 19.5% | 93           | ↑ + 13.4% |
| 60021 | \$504,000          | ↓ - 1.6%  | 97.2%                      | ↑ + 2.1%  | 18          | ↓ - 58.0% | 2            | ↓ - 33.3% |
| 60030 | \$166,000          | ↓ - 14.7% | 93.8%                      | ↑ + 0.5%  | 51          | ↑ + 0.3%  | 217          | ↑ + 9.0%  |
| 60031 | \$220,000          | ↓ - 1.2%  | 94.9%                      | ↑ + 0.1%  | 38          | ↓ - 7.2%  | 177          | ↓ - 10.6% |
| 60035 | \$525,000          | ↑ + 0.7%  | 93.1%                      | ↑ + 1.6%  | 56          | ↓ - 8.7%  | 141          | ↓ - 11.9% |
| 60037 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60040 | \$522,500          | ↓ - 2.1%  | 94.7%                      | ↑ + 1.0%  | 27          | ↓ - 51.1% | 6            | ↓ - 40.0% |
| 60041 | \$145,000          | ↓ - 13.6% | 94.3%                      | ↑ + 6.0%  | 60          | ↓ - 41.2% | 57           | ↑ + 14.0% |
| 60042 | \$174,900          | ↑ + 34.5% | 96.2%                      | ↑ + 7.5%  | 47          | ↓ - 28.4% | 21           | → 0.0%    |
| 60044 | \$410,000          | ↓ - 7.3%  | 93.3%                      | ↑ + 0.3%  | 46          | ↓ - 18.8% | 57           | ↑ + 9.6%  |
| 60045 | \$760,000          | ↓ - 0.7%  | 89.3%                      | ↓ - 2.0%  | 103         | ↑ + 27.6% | 95           | ↓ - 1.0%  |
| 60046 | \$212,500          | ↑ + 16.4% | 93.8%                      | ↑ + 0.5%  | 50          | ↓ - 11.1% | 162          | ↓ - 14.3% |
| 60047 | \$430,000          | ↑ + 5.4%  | 95.3%                      | ↑ + 0.8%  | 41          | ↓ - 18.4% | 229          | ↓ - 1.3%  |
| 60048 | \$438,750          | ↑ + 10.4% | 94.6%                      | ↑ + 0.1%  | 41          | ↓ - 24.2% | 148          | ↑ + 7.2%  |
| 60051 | \$205,000          | ↑ + 26.6% | 92.9%                      | ↓ - 2.4%  | 49          | ↓ - 16.2% | 13           | ↑ + 30.0% |
| 60060 | \$213,250          | ↑ + 9.4%  | 96.2%                      | ↑ + 1.5%  | 42          | ↓ - 20.9% | 166          | ↑ + 7.1%  |
| 60061 | \$295,000          | ↓ - 3.3%  | 95.4%                      | ↑ + 0.3%  | 37          | ↓ - 4.5%  | 156          | ↑ + 0.6%  |
| 60064 | \$51,097           | ↑ + 1.2%  | 93.5%                      | ↓ - 0.3%  | 60          | ↓ - 4.2%  | 27           | ↑ + 35.0% |
| 60069 | \$454,500          | ↓ - 6.3%  | 93.8%                      | ↓ - 1.5%  | 41          | ↓ - 6.9%  | 40           | ↓ - 7.0%  |
| 60073 | \$143,500          | ↑ + 6.3%  | 99.9%                      | ↑ + 5.3%  | 45          | ↓ - 10.2% | 294          | ↑ + 8.9%  |
| 60075 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60079 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60081 | \$147,500          | ↑ + 17.1% | 95.8%                      | ↑ + 6.6%  | 42          | ↓ - 35.7% | 12           | ↓ - 29.4% |
| 60083 | \$217,500          | ↓ - 0.5%  | 94.0%                      | ↓ - 0.5%  | 76          | ↑ + 16.2% | 51           | ↑ + 24.4% |
| 60084 | \$202,500          | ↓ - 13.8% | 94.8%                      | ↑ + 2.1%  | 50          | ↓ - 0.3%  | 71           | ↓ - 5.3%  |
| 60085 | \$111,000          | ↑ + 38.8% | 96.2%                      | ↑ + 3.8%  | 43          | ↓ - 33.8% | 123          | ↓ - 6.1%  |
| 60086 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60087 | \$138,105          | ↑ + 38.8% | 97.7%                      | ↓ - 0.6%  | 41          | ↓ - 17.0% | 94           | ↑ + 14.6% |
| 60088 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60089 | \$351,000          | ↓ - 2.5%  | 95.8%                      | ↑ + 0.4%  | 29          | ↑ + 7.0%  | 164          | ↓ - 10.9% |
| 60096 | \$158,105          | ↓ - 1.2%  | 93.6%                      | ↑ + 1.0%  | 51          | ↓ - 16.4% | 27           | ↓ - 10.0% |
| 60099 | \$109,000          | ↑ + 9.0%  | 93.4%                      | ↓ - 2.2%  | 64          | ↑ + 11.1% | 105          | ↓ - 4.5%  |

# Marketwatch Report

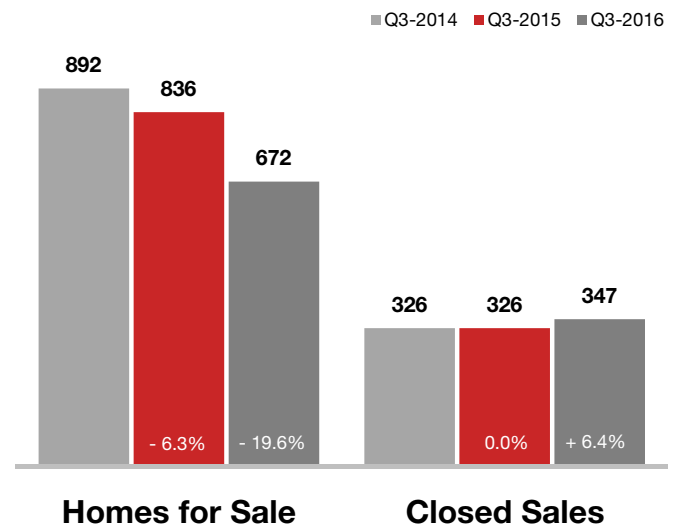
## Q3-2016



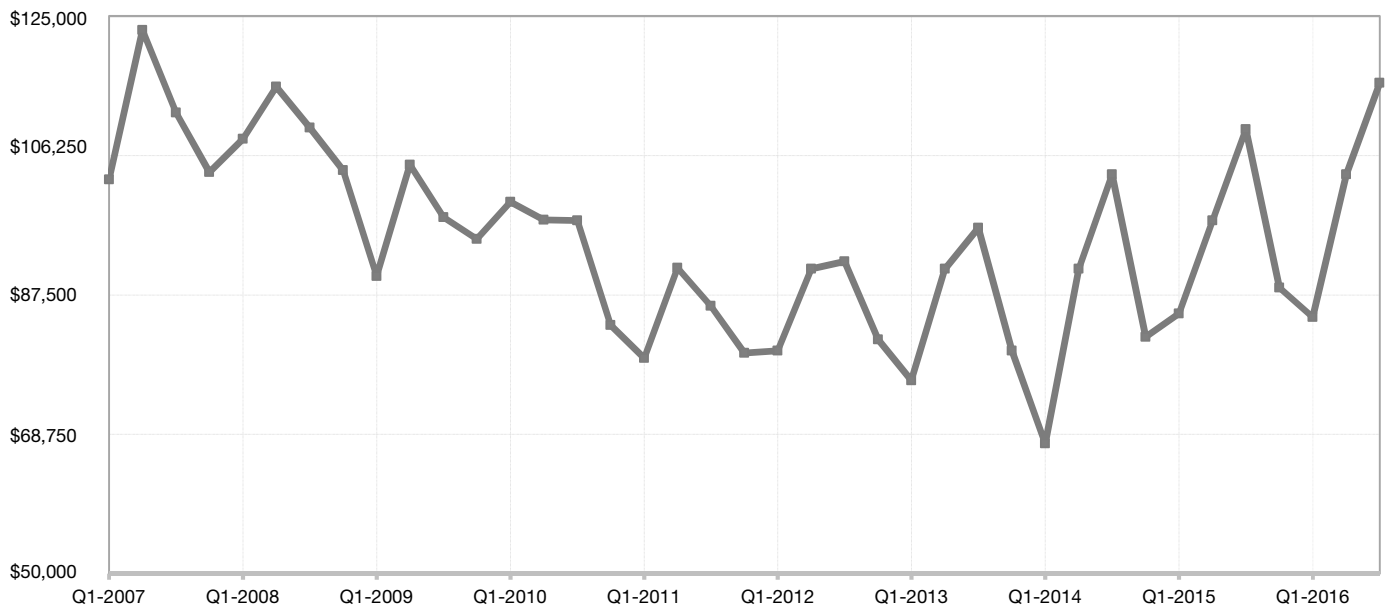
# La Salle County

| Key Metrics                | Q3-2016   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$116,000 | + 5.7%   |
| Average Sales Price        | \$133,059 | + 6.4%   |
| Pct. of Orig. Price Rec'd. | 89.7%     | + 0.5%   |
| Homes for Sale             | 672       | - 19.6%  |
| Closed Sales               | 347       | + 6.4%   |
| Months Supply              | 6.8       | - 25.9%  |
| Market Time                | 98        | + 1.4%   |

## Market Activity



## Historical Median Sales Price for La Salle County



# Marketwatch Report

## Q3-2016



# La Salle County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|------------|--------------|------------|
|       | Q3-2016            | 1-Yr Chg   | Q3-2016                    | 1-Yr Chg   | Q3-2016     | 1-Yr Chg   | Q3-2016      | 1-Yr Chg   |
| 60470 | \$185,000          | ↑ + 62.5%  | 94.9%                      | ↑ + 7.6%   | 11          | ↓ - 93.4%  | 1            | ↓ - 50.0%  |
| 60518 | \$121,000          | ↑ + 64.0%  | 85.7%                      | ↓ - 2.1%   | 106         | ↓ - 22.0%  | 6            | ↓ - 25.0%  |
| 60531 | \$120,000          | ↓ - 23.4%  | 96.5%                      | ↑ + 2.7%   | 41          | ↑ + 16.1%  | 9            | ↓ - 10.0%  |
| 60541 | \$290,000          | --         | 95.1%                      | --         | 83          | --         | 1            | --         |
| 60548 | \$175,000          | ↓ - 17.4%  | 93.7%                      | ↑ + 3.3%   | 74          | ↓ - 5.3%   | 17           | ↓ - 26.1%  |
| 60549 | \$139,900          | ↑ + 28.9%  | 96.1%                      | ↑ + 69.5%  | 25          | ↓ - 83.9%  | 3            | ↑ + 50.0%  |
| 60551 | \$173,500          | ↑ + 20.5%  | 90.5%                      | ↑ + 2.5%   | 106         | ↑ + 19.5%  | 12           | ↑ + 71.4%  |
| 60552 | \$168,450          | ↑ + 1.8%   | 91.6%                      | ↑ + 0.5%   | 100         | ↑ + 78.4%  | 16           | ↓ - 11.1%  |
| 60557 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 61301 | \$75,000           | ↑ + 3.4%   | 89.7%                      | ↑ + 0.1%   | 69          | ↑ + 1.9%   | 25           | ↑ + 8.7%   |
| 61316 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61321 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61325 | \$131,500          | ↑ + 2.7%   | 97.5%                      | ↑ + 7.1%   | 36          | ↑ + 38.5%  | 1            | ↓ - 66.7%  |
| 61332 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61334 | \$81,400           | --         | 94.1%                      | --         | 69          | --         | 1            | --         |
| 61341 | \$100,000          | ↓ - 17.4%  | 91.6%                      | ↑ + 3.9%   | 76          | ↓ - 18.3%  | 27           | ↓ - 30.8%  |
| 61342 | \$84,500           | → 0.0%     | 97.8%                      | ↑ + 2.8%   | 57          | ↓ - 59.8%  | 16           | ↓ - 36.0%  |
| 61348 | \$84,000           | ↑ + 15.1%  | 90.4%                      | ↑ + 8.7%   | 68          | ↑ + 19.8%  | 10           | ↓ - 9.1%   |
| 61350 | \$117,750          | ↓ - 4.3%   | 88.4%                      | ↓ - 2.1%   | 134         | ↑ + 70.5%  | 98           | ↑ + 24.1%  |
| 61354 | \$113,500          | ↑ + 11.4%  | 91.8%                      | ↑ + 3.4%   | 58          | ↓ - 6.1%   | 37           | ↑ + 68.2%  |
| 61358 | \$156,500          | --         | 99.1%                      | --         | 128         | --         | 1            | --         |
| 61360 | \$114,000          | ↓ - 22.2%  | 80.9%                      | ↓ - 11.4%  | 127         | ↓ - 12.7%  | 6            | ↓ - 25.0%  |
| 61364 | \$71,000           | ↑ + 16.4%  | 84.3%                      | ↑ + 2.1%   | 133         | ↓ - 32.0%  | 49           | ↑ + 44.1%  |
| 61370 | \$200,000          | ↑ + 60.6%  | 93.5%                      | ↑ + 10.4%  | 46          | ↓ - 60.0%  | 3            | ↓ - 50.0%  |
| 61371 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 61372 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61373 | \$48,750           | ↓ - 77.8%  | 80.4%                      | ↓ - 16.1%  | 53          | ↓ - 35.8%  | 6            | ↑ + 100.0% |
| 61377 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |

# Marketwatch Report

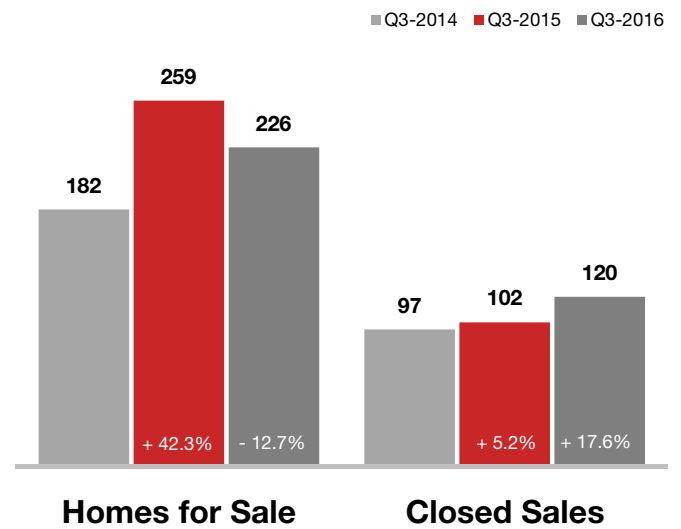
## Q3-2016



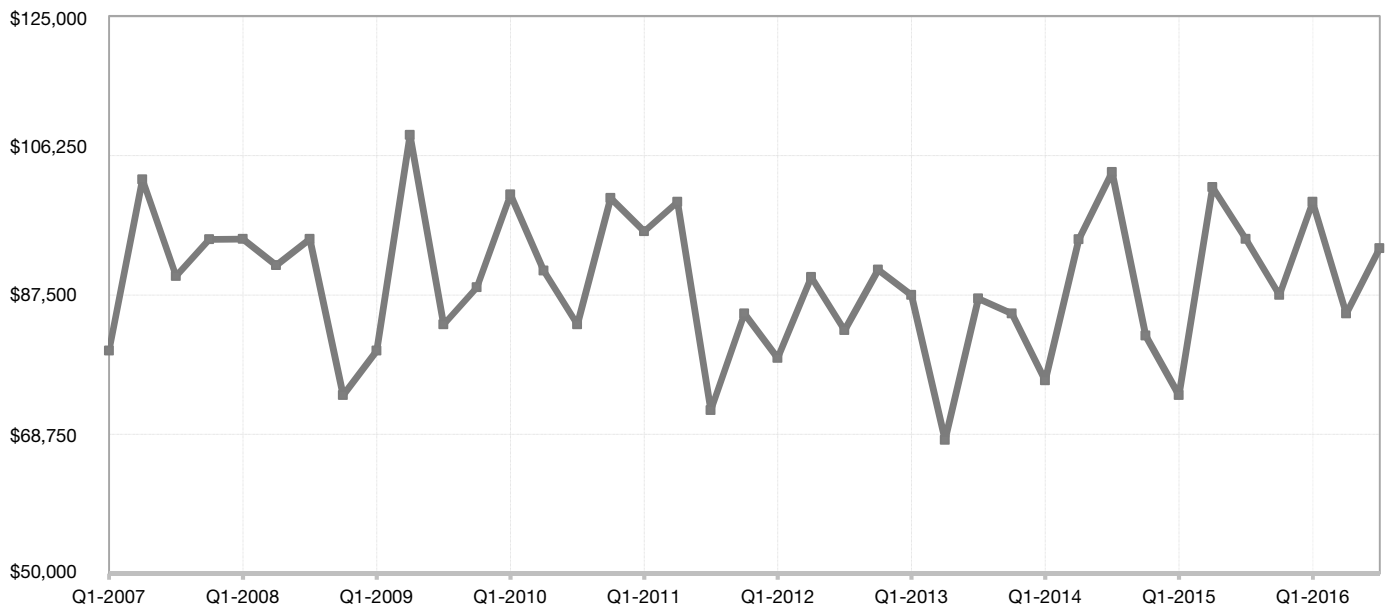
## Lee County

| Key Metrics                | Q3-2016   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$93,750  | - 1.3%   |
| Average Sales Price        | \$114,231 | + 8.6%   |
| Pct. of Orig. Price Rec'd. | 89.4%     | + 0.3%   |
| Homes for Sale             | 226       | - 12.7%  |
| Closed Sales               | 120       | + 17.6%  |
| Months Supply              | 7.3       | - 16.1%  |
| Market Time                | 75        | - 4.9%   |

### Market Activity



### Historical Median Sales Price for Lee County



# Marketwatch Report

## Q3-2016



# Lee County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |              | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|--------------|--------------|------------|
|       | Q3-2016            | 1-Yr Chg   | Q3-2016                    | 1-Yr Chg   | Q3-2016     | 1-Yr Chg     | Q3-2016      | 1-Yr Chg   |
| 60518 | \$145,000          | ↓ - 29.6%  | 93.6%                      | ↑ + 4.5%   | 28          | ↓ - 6.7%     | 1            | → 0.0%     |
| 60530 | \$100,000          | ↓ - 53.9%  | 72.6%                      | ↓ - 16.4%  | 119         | ↑ + 0.6%     | 3            | ↑ + 200.0% |
| 60553 | \$109,500          | ↓ - 57.1%  | 90.8%                      | ↓ - 2.0%   | 49          | ↑ + 1.0%     | 2            | ↓ - 33.3%  |
| 61006 | \$87,500           | ↓ - 7.9%   | 87.8%                      | ↓ - 4.5%   | 99          | ↑ + 42.2%    | 10           | ↑ + 42.9%  |
| 61021 | \$87,000           | ↓ - 9.1%   | 89.9%                      | ↑ + 0.5%   | 66          | ↓ - 17.7%    | 73           | ↑ + 10.6%  |
| 61031 | \$75,000           | --         | 95.3%                      | --         | 51          | --           | 7            | --         |
| 61042 | \$90,000           | ↓ - 43.8%  | 92.3%                      | ↑ + 3.2%   | 87          | ↑ + 2,083.3% | 3            | ↑ + 200.0% |
| 61057 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61243 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61310 | \$90,500           | ↑ + 17.5%  | 88.6%                      | ↓ - 3.6%   | 139         | ↑ + 94.0%    | 6            | ↓ - 53.8%  |
| 61318 | \$126,000          | ↑ + 24.1%  | 97.0%                      | ↑ + 14.8%  | 81          | ↑ + 194.5%   | 1            | ↓ - 50.0%  |
| 61324 | \$55,000           | --         | 80.3%                      | --         | 59          | --           | 1            | --         |
| 61330 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61331 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61349 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61353 | \$120,000          | ↑ + 206.1% | 89.9%                      | ↑ + 33.7%  | 73          | ↓ - 59.7%    | 9            | ↑ + 125.0% |
| 61367 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61376 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61378 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0%   | 0            | ↓ - 100.0% |

# Marketwatch Report

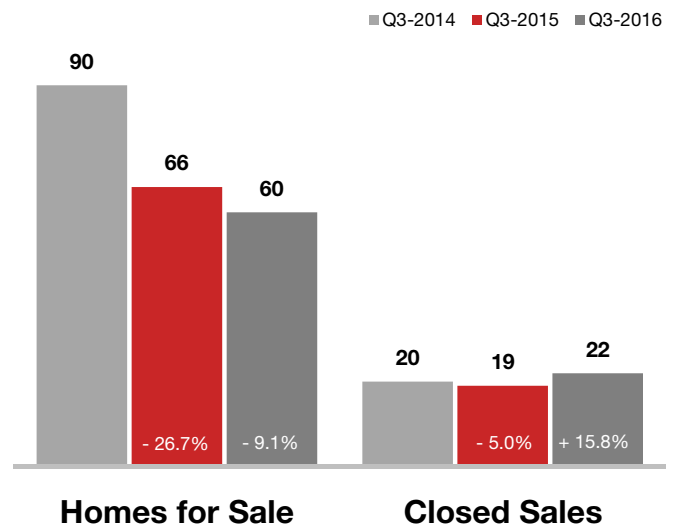
## Q3-2016



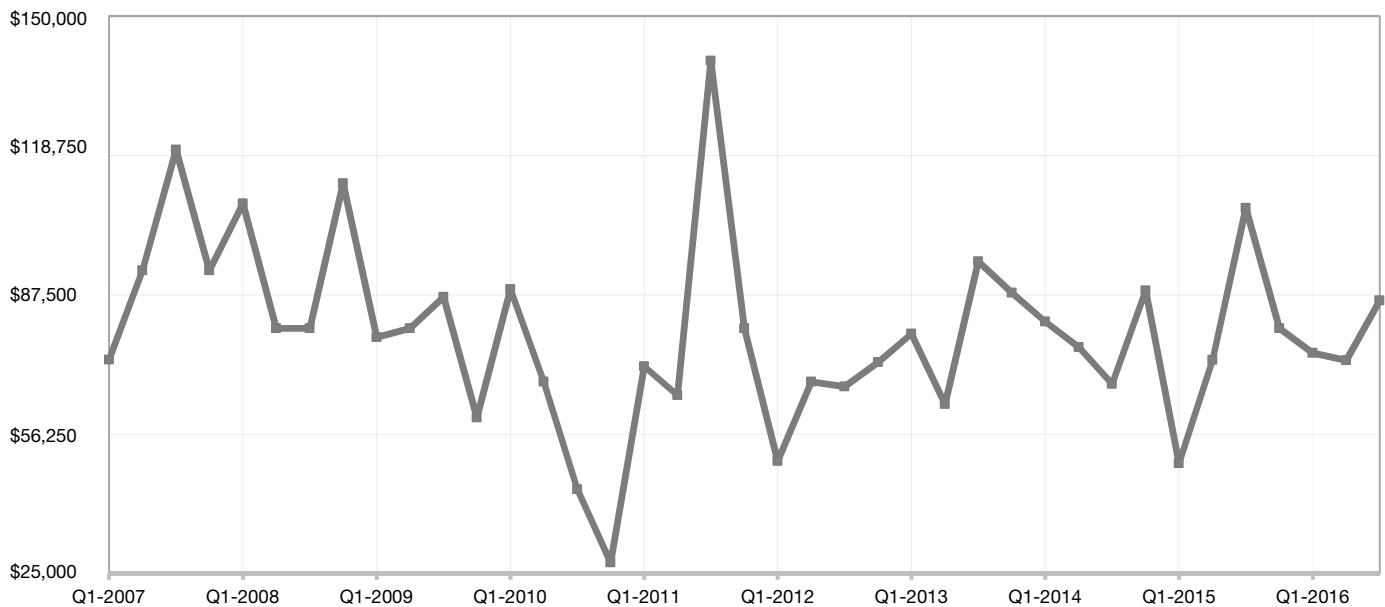
# Livingston County

| Key Metrics                | Q3-2016  | 1-Yr Chg |
|----------------------------|----------|----------|
| Median Sales Price         | \$86,250 | - 19.4%  |
| Average Sales Price        | \$82,164 | - 24.5%  |
| Pct. of Orig. Price Rec'd. | 86.8%    | - 0.0%   |
| Homes for Sale             | 60       | - 9.1%   |
| Closed Sales               | 22       | + 15.8%  |
| Months Supply              | 8.3      | - 22.7%  |
| Market Time                | 130      | + 31.1%  |

## Market Activity



## Historical Median Sales Price for Livingston County



# Marketwatch Report

## Q3-2016



# Livingston County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|------------|--------------|------------|
|       | Q3-2016            | 1-Yr Chg   | Q3-2016                    | 1-Yr Chg   | Q3-2016     | 1-Yr Chg   | Q3-2016      | 1-Yr Chg   |
| 60420 | \$97,500           | ↓ - 28.7%  | 86.7%                      | ↓ - 0.1%   | 147         | ↑ + 47.3%  | 15           | ↑ + 50.0%  |
| 60460 | \$109,000          | --         | 87.2%                      | --         | 345         | --         | 1            | --         |
| 60917 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60919 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60920 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60921 | \$32,250           | ↓ - 32.1%  | 79.5%                      | ↓ - 1.0%   | 37          | ↓ - 59.4%  | 2            | ↓ - 33.3%  |
| 60929 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 60934 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60946 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60952 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60959 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60961 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 61311 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61313 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 61319 | \$116,000          | --         | 92.9%                      | --         | 16          | --         | 1            | --         |
| 61321 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61333 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61364 | \$57,375           | ↓ - 28.3%  | 84.1%                      | ↓ - 2.6%   | 98          | ↓ - 43.9%  | 2            | ↓ - 33.3%  |
| 61726 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61739 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61740 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61741 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61743 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61744 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61764 | \$24,506           | --         | 101.3%                     | --         | 10          | --         | 1            | --         |
| 61769 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61775 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |



# Marketwatch Report

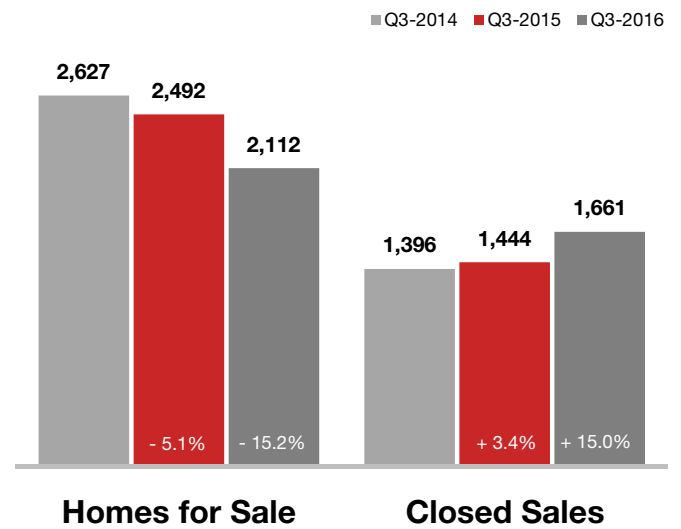
## Q3-2016



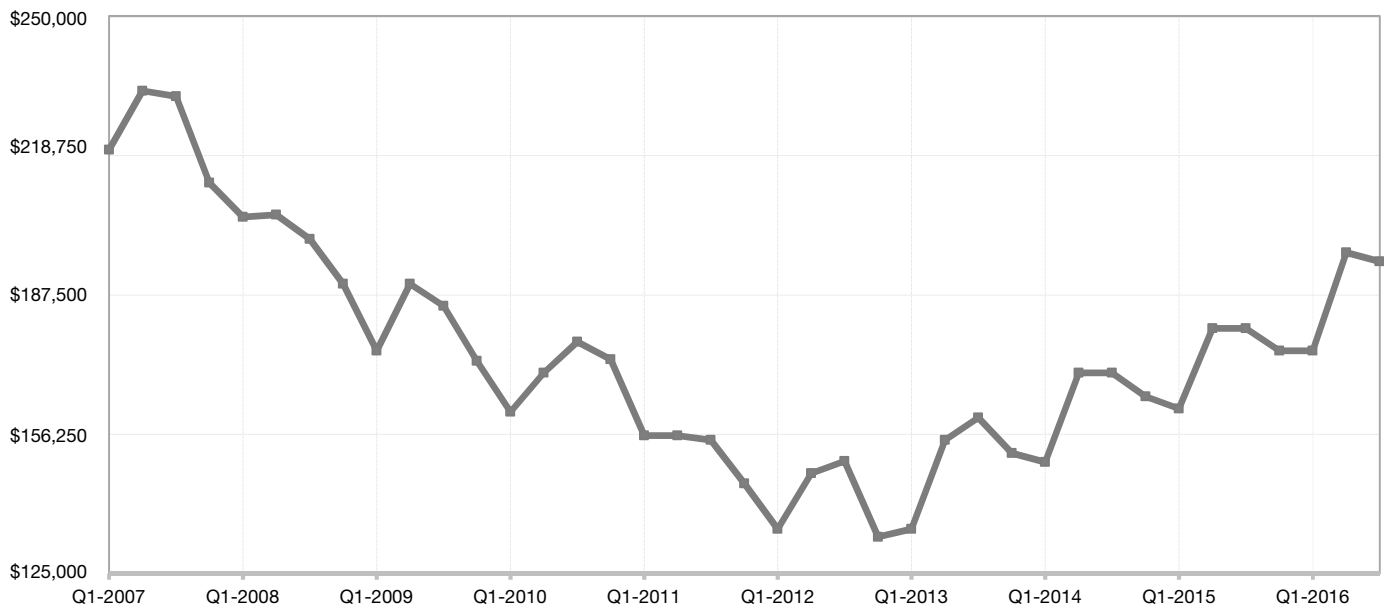
# Mc Henry County

| Key Metrics                | Q3-2016   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$195,000 | + 8.3%   |
| Average Sales Price        | \$208,752 | + 1.7%   |
| Pct. of Orig. Price Rec'd. | 95.2%     | + 2.3%   |
| Homes for Sale             | 2,112     | - 15.2%  |
| Closed Sales               | 1,661     | + 15.0%  |
| Months Supply              | 4.5       | - 24.9%  |
| Market Time                | 52        | - 17.0%  |

## Market Activity



## Historical Median Sales Price for Mc Henry County



# Marketwatch Report

## Q3-2016



# Mc Henry County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |           | Market Time |            | Closed Sales |            |
|-------|--------------------|-----------|----------------------------|-----------|-------------|------------|--------------|------------|
|       | Q3-2016            | 1-Yr Chg  | Q3-2016                    | 1-Yr Chg  | Q3-2016     | 1-Yr Chg   | Q3-2016      | 1-Yr Chg   |
| 60001 | \$0                | --        | 0.0%                       | --        | 0           | --         | 0            | --         |
| 60010 | \$253,100          | ↓ - 45.4% | 89.5%                      | ↓ - 1.2%  | 73          | ↓ - 17.8%  | 12           | ↑ + 140.0% |
| 60012 | \$271,500          | ↑ + 3.7%  | 93.8%                      | ↑ + 3.0%  | 50          | ↓ - 51.1%  | 62           | ↑ + 6.9%   |
| 60013 | \$215,000          | ↓ - 1.1%  | 94.2%                      | ↑ + 2.0%  | 49          | ↓ - 22.6%  | 147          | ↑ + 11.4%  |
| 60014 | \$194,000          | ↑ + 2.6%  | 94.9%                      | ↑ + 2.3%  | 47          | ↓ - 21.5%  | 271          | ↑ + 33.5%  |
| 60021 | \$247,000          | ↑ + 6.5%  | 95.4%                      | ↑ + 0.2%  | 52          | ↓ - 12.1%  | 28           | ↑ + 16.7%  |
| 60033 | \$111,900          | ↓ - 17.9% | 90.4%                      | ↑ + 1.1%  | 107         | ↑ + 26.7%  | 45           | ↑ + 18.4%  |
| 60034 | \$136,500          | ↓ - 2.4%  | 92.8%                      | ↑ + 11.8% | 26          | ↓ - 48.0%  | 7            | → 0.0%     |
| 60039 | \$0                | --        | 0.0%                       | --        | 0           | --         | 0            | --         |
| 60042 | \$181,500          | ↑ + 38.5% | 94.5%                      | ↓ - 0.3%  | 67          | ↑ + 96.0%  | 27           | ↑ + 28.6%  |
| 60050 | \$158,000          | ↑ + 11.3% | 95.0%                      | ↑ + 2.2%  | 50          | ↓ - 19.0%  | 176          | ↓ - 0.6%   |
| 60051 | \$172,950          | ↑ + 19.5% | 94.2%                      | ↑ + 3.9%  | 56          | ↓ - 14.0%  | 117          | ↑ + 19.4%  |
| 60071 | \$183,750          | ↑ + 5.0%  | 93.9%                      | ↑ + 0.2%  | 29          | ↓ - 26.9%  | 18           | ↑ + 20.0%  |
| 60072 | \$272,500          | ↓ - 3.7%  | 79.0%                      | ↓ - 17.9% | 405         | ↑ + 535.5% | 3            | ↓ - 66.7%  |
| 60081 | \$275,000          | ↑ + 15.7% | 94.1%                      | ↑ + 2.6%  | 59          | ↓ - 21.2%  | 36           | ↓ - 10.0%  |
| 60097 | \$137,000          | ↑ + 10.3% | 94.7%                      | ↑ + 4.9%  | 55          | ↓ - 20.1%  | 71           | ↑ + 61.4%  |
| 60098 | \$178,000          | ↑ + 9.9%  | 93.9%                      | ↑ + 2.8%  | 61          | ↓ - 27.6%  | 167          | ↑ + 45.2%  |
| 60102 | \$227,375          | ↑ + 8.8%  | 94.7%                      | ↑ + 0.7%  | 54          | ↓ - 3.2%   | 116          | ↑ + 11.5%  |
| 60142 | \$245,500          | ↑ + 12.4% | 103.1%                     | ↑ + 6.4%  | 40          | ↓ - 22.4%  | 148          | ↓ - 5.1%   |
| 60152 | \$162,000          | ↑ + 5.9%  | 93.9%                      | ↑ + 1.1%  | 73          | ↑ + 14.7%  | 47           | ↑ + 9.3%   |
| 60156 | \$195,000          | ↓ - 0.8%  | 96.1%                      | ↑ + 1.4%  | 34          | ↓ - 29.0%  | 159          | ↑ + 2.6%   |
| 60180 | \$142,500          | --        | 93.6%                      | --        | 35          | --         | 4            | --         |
| 61038 | \$0                | --        | 0.0%                       | --        | 0           | --         | 0            | --         |

# Marketwatch Report

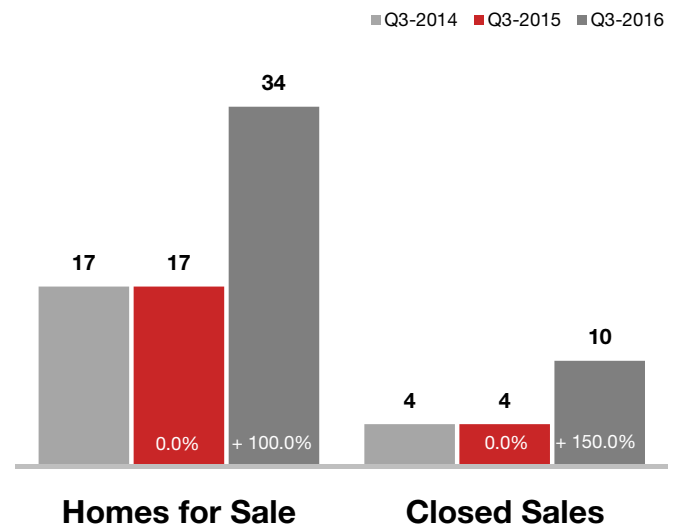
## Q3-2016



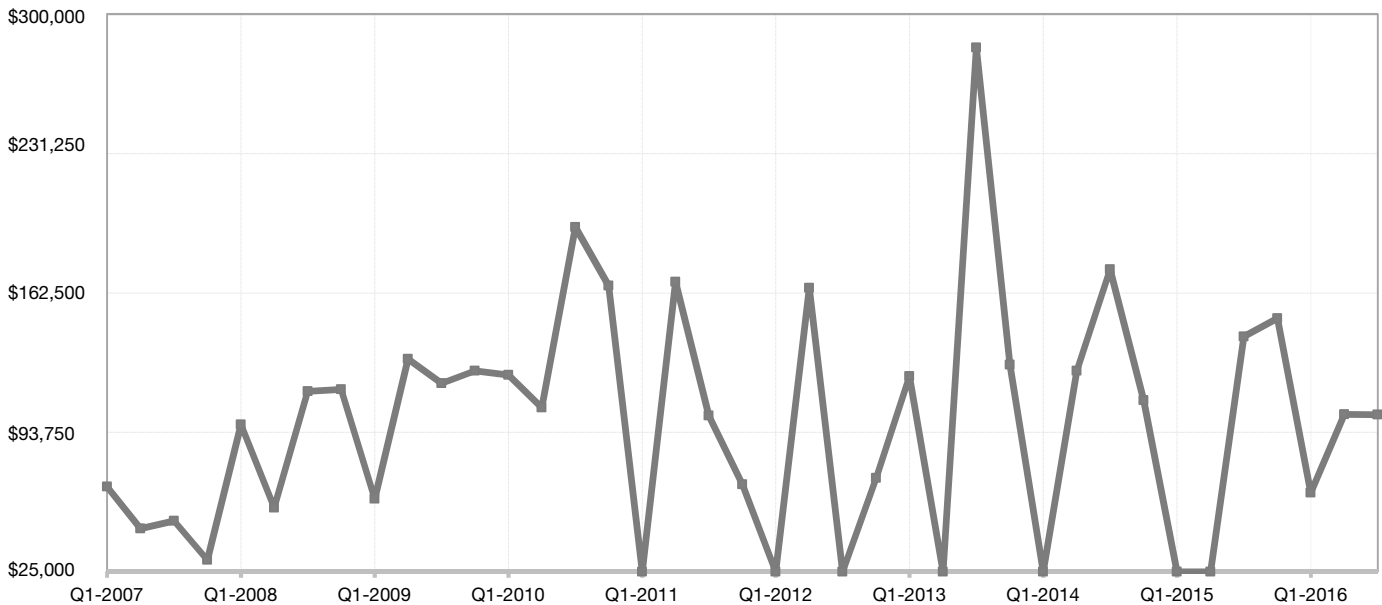
# Stephenson County

| Key Metrics                | Q3-2016   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$102,400 | - 27.4%  |
| Average Sales Price        | \$99,730  | - 31.8%  |
| Pct. of Orig. Price Rec'd. | 90.7%     | + 6.6%   |
| Homes for Sale             | 34        | + 100.0% |
| Closed Sales               | 10        | + 150.0% |
| Months Supply              | 14.4      | - 3.3%   |
| Market Time                | 58        | - 30.1%  |

## Market Activity



## Historical Median Sales Price for Stephenson County



# Marketwatch Report

## Q3-2016



# Stephenson County ZIP Codes

|       | Median Sales Price |          | Pct. of Orig. Price Rec'd. |          | Market Time |          | Closed Sales |           |
|-------|--------------------|----------|----------------------------|----------|-------------|----------|--------------|-----------|
|       | Q3-2016            | 1-Yr Chg | Q3-2016                    | 1-Yr Chg | Q3-2016     | 1-Yr Chg | Q3-2016      | 1-Yr Chg  |
| 61007 | \$0                | --       | 0.0%                       | --       | 0           | --       | 0            | --        |
| 61013 | \$0                | --       | 0.0%                       | --       | 0           | --       | 0            | --        |
| 61018 | \$0                | --       | 0.0%                       | --       | 0           | --       | 0            | --        |
| 61019 | \$68,500           | ↓ -54.9% | 91.4%                      | ↑ +5.2%  | 125         | ↑ +44.6% | 3            | → 0.0%    |
| 61027 | \$0                | --       | 0.0%                       | --       | 0           | --       | 0            | --        |
| 61032 | \$114,950          | ↑ +30.6% | 88.9%                      | ↑ +11.1% | 29          | ↓ -59.7% | 6            | ↑ +500.0% |
| 61039 | \$104,900          | --       | 100.0%                     | --       | 30          | --       | 1            | --        |
| 61044 | \$0                | --       | 0.0%                       | --       | 0           | --       | 0            | --        |
| 61048 | \$0                | --       | 0.0%                       | --       | 0           | --       | 0            | --        |
| 61050 | \$0                | --       | 0.0%                       | --       | 0           | --       | 0            | --        |
| 61060 | \$0                | --       | 0.0%                       | --       | 0           | --       | 0            | --        |
| 61062 | \$0                | --       | 0.0%                       | --       | 0           | --       | 0            | --        |
| 61063 | \$0                | --       | 0.0%                       | --       | 0           | --       | 0            | --        |
| 61067 | \$0                | --       | 0.0%                       | --       | 0           | --       | 0            | --        |
| 61070 | \$0                | --       | 0.0%                       | --       | 0           | --       | 0            | --        |
| 61078 | \$0                | --       | 0.0%                       | --       | 0           | --       | 0            | --        |
| 61087 | \$0                | --       | 0.0%                       | --       | 0           | --       | 0            | --        |
| 61089 | \$0                | --       | 0.0%                       | --       | 0           | --       | 0            | --        |

# Marketwatch Report

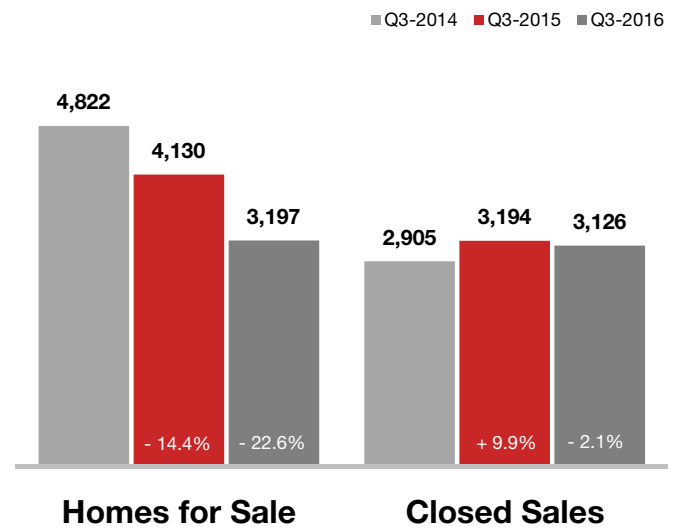
## Q3-2016



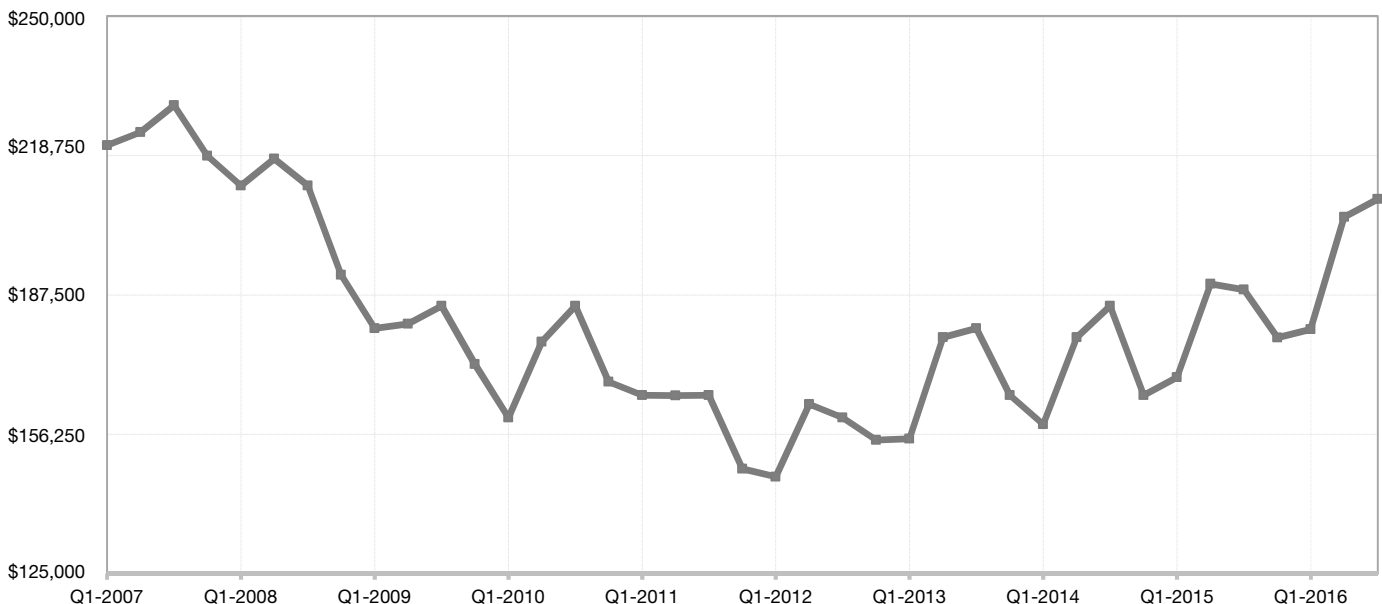
## Will County

| Key Metrics                | Q3-2016   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$209,000 | + 10.8%  |
| Average Sales Price        | \$238,489 | + 8.9%   |
| Pct. of Orig. Price Rec'd. | 95.5%     | + 1.4%   |
| Homes for Sale             | 3,197     | - 22.6%  |
| Closed Sales               | 3,126     | - 2.1%   |
| Months Supply              | 3.5       | - 23.2%  |
| Market Time                | 47        | - 18.6%  |

### Market Activity



### Historical Median Sales Price for Will County



# Marketwatch Report

## Q3-2016



# Will County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|------------|--------------|------------|
|       | Q3-2016            | 1-Yr Chg   | Q3-2016                    | 1-Yr Chg   | Q3-2016     | 1-Yr Chg   | Q3-2016      | 1-Yr Chg   |
| 60401 | \$190,000          | ↑ + 16.9%  | 92.5%                      | ↑ + 5.6%   | 119         | ↓ - 2.2%   | 25           | ↓ - 3.8%   |
| 60403 | \$151,305          | ↑ + 10.0%  | 95.0%                      | ↓ - 0.5%   | 40          | ↓ - 10.2%  | 81           | ↓ - 8.0%   |
| 60404 | \$237,500          | ↑ + 5.6%   | 96.0%                      | ↑ + 1.8%   | 45          | ↓ - 35.1%  | 102          | ↓ - 12.8%  |
| 60407 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 60408 | \$157,000          | ↑ + 6.8%   | 93.3%                      | ↓ - 2.0%   | 68          | ↑ + 68.0%  | 27           | → 0.0%     |
| 60410 | \$200,000          | ↑ + 0.5%   | 95.2%                      | ↑ + 0.6%   | 42          | ↓ - 36.2%  | 38           | ↓ - 2.6%   |
| 60417 | \$154,000          | ↑ + 10.0%  | 90.1%                      | ↑ + 2.2%   | 94          | ↑ + 2.5%   | 77           | ↑ + 8.5%   |
| 60421 | \$162,489          | ↑ + 29.5%  | 91.5%                      | ↑ + 7.6%   | 52          | ↓ - 47.4%  | 14           | ↑ + 55.6%  |
| 60423 | \$316,500          | ↑ + 0.6%   | 95.7%                      | ↑ + 2.7%   | 50          | ↓ - 27.8%  | 166          | ↑ + 16.1%  |
| 60431 | \$177,880          | ↑ + 7.2%   | 96.0%                      | ↑ + 1.0%   | 56          | ↓ - 6.3%   | 100          | ↑ + 7.5%   |
| 60432 | \$114,500          | ↑ + 8.0%   | 95.7%                      | ↑ + 6.1%   | 49          | ↑ + 5.9%   | 38           | ↑ + 26.7%  |
| 60433 | \$114,250          | ↑ + 108.7% | 94.7%                      | ↑ + 3.3%   | 51          | ↑ + 24.4%  | 40           | ↓ - 20.0%  |
| 60434 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60435 | \$137,500          | ↑ + 5.8%   | 97.1%                      | ↑ + 3.5%   | 39          | ↓ - 30.6%  | 188          | ↓ - 9.2%   |
| 60436 | \$114,000          | ↑ + 34.9%  | 97.2%                      | ↑ + 3.6%   | 52          | ↓ - 15.8%  | 65           | ↓ - 7.1%   |
| 60439 | \$318,500          | ↑ + 14.5%  | 87.3%                      | ↑ + 1.8%   | 99          | ↑ + 0.3%   | 2            | ↓ - 50.0%  |
| 60440 | \$175,000          | ↑ + 15.9%  | 97.1%                      | ↑ + 1.0%   | 41          | ↓ - 18.1%  | 242          | ↓ - 1.2%   |
| 60441 | \$185,000          | ↑ + 5.7%   | 95.2%                      | ↑ + 0.7%   | 48          | ↑ + 1.7%   | 168          | → 0.0%     |
| 60442 | \$215,000          | ↑ + 3.9%   | 94.8%                      | ↑ + 2.8%   | 44          | ↓ - 48.4%  | 54           | ↓ - 3.6%   |
| 60446 | \$165,000          | ↑ + 17.9%  | 97.1%                      | ↑ + 2.6%   | 37          | ↓ - 30.9%  | 181          | ↓ - 15.8%  |
| 60447 | \$266,125          | ↑ + 47.8%  | 97.2%                      | ↑ + 3.8%   | 26          | ↓ - 64.9%  | 6            | ↓ - 60.0%  |
| 60448 | \$277,750          | ↑ + 7.4%   | 95.5%                      | ↑ + 0.8%   | 38          | ↓ - 34.4%  | 90           | ↓ - 30.8%  |
| 60449 | \$162,500          | ↓ - 16.0%  | 93.1%                      | ↑ + 1.8%   | 80          | ↓ - 17.5%  | 46           | ↓ - 4.2%   |
| 60451 | \$274,500          | ↑ + 7.6%   | 95.7%                      | ↑ + 0.7%   | 43          | ↓ - 22.4%  | 168          | ↑ + 14.3%  |
| 60466 | \$38,000           | ↓ - 27.6%  | 80.8%                      | ↓ - 11.1%  | 91          | ↓ - 0.3%   | 9            | ↓ - 43.8%  |
| 60467 | \$246,500          | ↓ - 3.3%   | 95.8%                      | ↓ - 2.9%   | 58          | ↓ - 36.3%  | 10           | ↑ + 100.0% |
| 60468 | \$203,950          | ↑ + 17.9%  | 93.4%                      | ↑ + 4.2%   | 65          | ↓ - 8.9%   | 24           | ↑ + 4.3%   |
| 60475 | \$68,800           | ↑ + 11.0%  | 92.3%                      | ↑ + 12.6%  | 60          | ↓ - 58.5%  | 19           | ↑ + 26.7%  |
| 60481 | \$148,500          | ↑ + 35.0%  | 89.4%                      | ↓ - 0.1%   | 89          | ↓ - 7.8%   | 56           | ↑ + 19.1%  |
| 60484 | \$87,250           | ↓ - 13.6%  | 89.5%                      | ↑ + 2.3%   | 41          | ↓ - 48.1%  | 18           | ↓ - 21.7%  |
| 60487 | \$300,000          | ↓ - 3.2%   | 95.7%                      | ↑ + 1.3%   | 38          | ↓ - 34.9%  | 30           | ↑ + 3.4%   |
| 60490 | \$286,000          | ↑ + 8.5%   | 95.6%                      | ↓ - 0.5%   | 40          | ↓ - 19.1%  | 98           | ↓ - 9.3%   |
| 60491 | \$328,000          | ↑ + 17.6%  | 93.4%                      | ↑ + 0.4%   | 54          | ↓ - 22.4%  | 99           | ↑ + 20.7%  |
| 60503 | \$215,000          | ↑ + 31.5%  | 95.3%                      | ↓ - 0.6%   | 45          | ↑ + 15.6%  | 80           | ↑ + 11.1%  |
| 60544 | \$199,250          | ↑ + 7.7%   | 96.0%                      | ↑ + 0.2%   | 37          | ↓ - 32.5%  | 154          | ↓ - 16.8%  |
| 60564 | \$435,500          | ↑ + 5.3%   | 94.8%                      | ↑ + 0.2%   | 49          | ↓ - 6.1%   | 214          | ↓ - 7.0%   |
| 60565 | \$460,000          | ↑ + 10.8%  | 94.6%                      | ↓ - 0.9%   | 46          | ↑ + 19.4%  | 57           | ↓ - 14.9%  |
| 60585 | \$332,000          | ↑ + 15.5%  | 96.5%                      | ↑ + 1.6%   | 39          | ↓ - 19.8%  | 115          | ↑ + 12.7%  |
| 60586 | \$216,500          | ↑ + 9.9%   | 97.6%                      | ↑ + 2.2%   | 33          | ↓ - 19.7%  | 219          | ↑ + 19.0%  |
| 60940 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60950 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |